Maryland Market Rate Survey and Narrow Cost Analysis, 2024



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P▸5 Fiscal Strategies

About Prenatal to Five Fiscal Strategies

Prenatal to Five Fiscal Strategies is a national nonprofit, founded by Jeanna Capito and Simon Workman, that seeks to address the broken fiscal and governance structures within the prenatal to five system with a comprehensive, cross-agency, cross-service approach. The initiative is founded in a set of shared principles that centers on the needs of children, families, providers, and the workforce. This approach fundamentally rethinks the current system to better tackle equity in funding and access.

For more information about Prenatal to Five Fiscal Strategies, please visit: www.prenatal5fiscal.org

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Introduction and Background

The Child Care Scholarship Program (formerly known as the Child Care Subsidy Program; CCSP) is a form of financial assistance to help eligible families access child care in Maryland. This program is primarily funded by the federal Child Care Development Fund (CCDF), through the Child Care Development Block Grant (CCDBG). States are also required to contribute funding to the program. The Maryland State Department of Education (MSDE) is the lead agency for Maryland's child care subsidy program and is required by CCDF regulations to set provider payment rates based on either a market rate survey (MRS) or an alternative methodology, such as a cost estimation model, which must be conducted at least every three years.

The MSDE Division of Early Childhood contracted with Prenatal to Five Fiscal Strategies (P5FS) to conduct a market rate survey as part of the FY2025-2027 CCDF State Plan. To be valid to inform subsidy payment rates, a market rate survey is required to include the full child care market, contain complete and current data, represent the geographic variation across the state, use rigorous data collection procedures, and analyze data in a way that captures market differences. In addition, Lead Agencies must complete a narrow cost analysis, or NCA, to estimate the cost of care, distinct from the prices charged by providers. P5FS developed a cost estimation model, customized for Maryland, to estimate this cost of care. To complete the MRS and NCA, P5FS developed and administered a child care provider survey and supplemented this survey data with administrative data provided by MSDE.

MSDE, as the CCDF Lead Agency, can use data from both the MRS and the NCA to inform subsidy payment rates. The MRS provides details on what providers are currently charging families in the private child care market, supporting development of policies

that provide equal access to the child care market for those who use child care subsidy, known as the Child Care Scholarship Program in Maryland. The NCA can identify where market prices are not aligned with the actual costs providers incur. This information can help the state set subsidy rates that more accurately reflect what it costs to deliver quality care and thereby better meet the needs of children and families. A gap analysis comparing current subsidy rates with the estimated cost of care can identify populations, or geographies, where the gaps are the greatest, supporting state efforts to best target scarce resources. This report includes results from the MRS and NCA, including details of the survey and cost model methodology and results, as well as details of how child care providers were engaged in the process and how their input was incorporated into the study.









Child Care Landscape in Maryland

Provider Population

MSDE reports 6,742 licensed providers in Maryland. The majority of these (58.6% of licensed sites) are family child care homes (FCCs), which are sites managed by independent business owners who provide care to a small number of children in a home-based setting. These are followed by child care centers (35.9% of licensed sites), which are sites with multiple classrooms serving a larger number of children. The remainder of the licensed provider population is made up of large family child care homes (LFCCs; 2.6%), which are home-based settings licensed for a higher number of children than typical FCCs, and Letter of Compliance facilities (LOCs; 2.9%), which are programs operated by tax-exempt religious organizations in a school building used exclusively for children who are enrolled in that school. In this report, FCCs and LFCCs are sometimes considered together as "FCCs" and Centers and LOCs are grouped as "Centers."

Child care providers are present in all counties in Maryland but are clustered around population centers where the demand for care is higher. More than 50% of Maryland's licensed providers are based in Baltimore City, Baltimore County, Montgomery County, or Prince George's County (Table 1).

Table 1: **Number of Licensed Providers by County**

County	Centers	FCCs	Large FCCs	LOCs	Total	% of All Licensed Sites
Allegany	13	31	5	5	54	0.8%
Anne Arundel	213	313	1	27	554	8.2%
Baltimore City	270	366	11	9	656	9.7%
Baltimore County	344	499	14	32	889	13.2%
Calvert	47	65	6	2	120	1.8%
Caroline	6	45	2	2	55	0.8%
Carroll	86	86	2	3	177	2.6%
Cecil	34	60	1	3	98	1.5%
Charles	71	148	0	2	221	3.3%
Dorchester	13	39	3	0	55	0.8%
Frederick	109	249	10	12	380	5.6%
Garrett	10	10	3	1	24	0.4%
Harford	87	191	0	10	288	4.3%
Howard	169	246	0	12	427	6.3%
Kent	7	12	1	0	20	0.3%
Montgomery	450	651	57	36	1194	17.7%
Prince George's	326	540	24	20	910	13.5%
Queen Anne's	13	54	1	3	71	1.1%
Somerset	8	0	20	0	28	0.4%
St. Mary's	32	105	6	4	147	2.2%
Talbot	17	29	1	3	50	0.7%
Washington	53	113	4	3	173	2.6%
Wicomico	30	82	1	1	114	1.7%
Worcester	15	19	0	3	37	0.5%
Totals	**2,423**	**3,953**	**173**	**193**	**6,742**	**100%**

Eligibility for Subsidy Payments

Child Care Scholarship Program (CCSP) reimbursement rates are intended to cover all or part of an eligible family's child care costs. The established subsidy rate represents the maximum amount the state of Maryland pays to a child care provider on behalf of the family. Child care providers submit invoices based on their established rate and are reimbursed by the state of Maryland up to the maximum subsidy rate. The family receiving care often owes a co-payment, based on state regulations, which they pay directly to the provider as a contribution to the price of care. In addition to the co-payment, providers may charge families the difference between the total payment they have received (subsidy plus co-payment) and the total rate they charge for care.

Only licensed child care programs participating in Maryland EXCELS, the state's quality rating and improvement system, are eligible to accept formal CCSP scholarship payments. Providers at higher levels of MD EXCELS are eligible for increased subsidy payments. Families may be eligible for a temporary 60-day scholarship or a full, formal scholarship, both of which can be used for child care provided by a registered FCC or licensed center. The program also offers an informal scholarship, which can be used for care provided by a relative in the relative's home or the child's home, or by a non-relative in the child's home.









Constituent Engagement

Engagement and Strategy

A key part of the methodology employed by P5FS included distribution of a survey to child care providers across Maryland. This survey was intended to collect data from child care directors and owners on their current tuition rates, program characteristics (such as ages and number of children served) and key cost drivers. Full details of the survey are provided in the methodology section of this report.

During the MRS process, P5FS engaged key partners within the state who had direct relationships with child care providers to promote participation in the survey. In addition to working closely with MSDE to ensure that data on the provider population was used to track participation throughout the process, P5FS worked closely with Maryland Family Network (MFN). Maryland Family Network is a statewide nonprofit that runs the Maryland Child Care Resource Network, the state's child care resource and referral agency, in addition to several other initiatives that provide a strong connection to Maryland child care providers. MFN was a key partner in strategizing an effective outreach approach, drawing from its work with child care providers and its experience implementing successful outreach strategies. MFN funded survey completion incentives in the form of a raffle of classroom materials and promoted the survey and incentives through training events, provider meetings, and social media.

The survey was advertised broadly with partners beyond MSDE and MFN, including Maryland State Child Care Association, Maryland State Family Child Care Association and the Family Child Care Alliance of Maryland. P5FS shared sample emails, social media graphics, fliers and QR codes to help advertise the survey to a diverse group of providers. All materials were created in English and Spanish with the option for translation to other languages if requested. Fliers and postcards were printed and distributed throughout the state at in-person events and provider site visits. A dedicated landing page on the P5FS

website held information on the market rate survey and a link to complete the tool, along with an email address for questions or support in participating in the survey.



In addition to the broad email distribution, MSDE hosted three virtual information sessions in English and Spanish led by P5FS staff (on April 11, April 16, and April 18, 2024). These sessions walked providers through the information that would be gathered on the survey, explained why this information was valuable to share, and gave providers an opportunity to ask questions. There were 245 participants in these virtual information sessions. P5FS also recorded a webinar of the information session to distribute to providers who had questions and invited them to reach out for individual help as needed. In addition to these originally planned information sessions, P5FS held three more virtual sessions aimed specifically at providing information to FCC providers, in response to a need for increased participation from this population. These sessions were co-hosted with targeted groups of family child care providers (two with the Family Child Care Alliance of Maryland, on May 15 and May 20, 2024 and one with the Maryland State Family Child Care Association, on May 16, 2024). There were 40 participants across these three FCC-targeted sessions. P5FS also offered office hours for all providers to ask questions and seek support to complete the survey. These sessions were hosted virtually to allow screen sharing as needed. Sixteen people attended the office hours to ask questions, with one provider completing the survey in its entirety during a session.



Survey Incentives

All providers who completed the MRS were offered Professional Activity Units (PAUs) in recognition of the time taken to complete the survey. Additionally, respondents were entered into a weekly drawing for a chance to win a bundle of classroom materials valued at $150, provided by MFN, or an Amazon gift card, provided by the Maryland State Child Care Association. Participants were entered into a weekly raffle through an online platform that randomly selected winners to ensure fairness and transparency. This method allowed for an unbiased selection, providing equal chances for all participants to be chosen as final prize recipients. In total, 45 classroom bundles and 18 gift cards were distributed.





Market Rate Survey Methodology

The MRS was developed in collaboration with MSDE, using the state's guidance to build questions and define variables, including age groups served at a site, types of funding received by the site, participation and level in the Maryland EXCELS program, and details related to Maryland's child care subsidy program. The survey also included a section on provider costs to help inform the NCA. The survey collected information on the operational costs required to run a program, including estimates of both the current costs and the "true cost" for a financially sustainable child care program.[1] This information helped inform the cost model used to complete the NCA.

The survey was made available to child care providers in English and Spanish, through Alchemer, a web-based survey platform commonly used in the social sciences. Translation to Spanish was provided by native Spanish speakers. Surveys took approximately 20 to 30 minutes to complete; respondents were also given the option to save their progress and return to complete their survey later. As an alternative to entering data on their tuition rates for each age group served, respondents had the option to upload or email a rate sheet or other document describing rates charged at their site. Approximately one-third of respondents (33.8%) opted to upload or email their rate sheets, and data from these sheets were entered manually by researchers. In addition to the electronic survey platform, a multisite tool (an Excel workbook) was shared allowing programs with multiple sites to more easily furnish responses for all their sites at once. Only one program (with 36 sites) used the multisite tool to respond to the survey. Finally, providers were given the option to complete the survey with a research team member via telephone. One program opted to complete the survey this way.

[1]P5FS defines the true cost of care as an estimate of the cost when all expenses are fully accounted for, including the necessary staffing levels to meet the needs of children and families, and inclusive of compensation sufficient to recruit and retain a skilled workforce.

The survey was available for 63 days, from its official launch on April 3, 2024, to its closing on June 4, 2024. Outreach and incentives were used to ensure that providers were aware of the survey during this window, had the opportunity for their questions to be answered, and understood the purpose of the survey and its role in informing rate setting. During the survey window, the researchers reviewed participation and shared updates with MSDE staff weekly, continually assessing whether the survey could be held open longer and still meet CCDF deadlines, and whether key demographics were under-represented. In response to an under-representation of FCC sites, extra outreach was performed to reach FCCs, and researchers kept the survey open longer than planned to give providers additional time to respond. Additionally, the opportunity to advertise the survey as part of an in-person child care provider conference emerged toward the end of May; this outreach opportunity warranted extending the survey.

Once the survey was closed, P5FS performed data cleaning to ensure that all responses included in the final analysis were complete and unduplicated and had been submitted by licensed Maryland child care providers.

In addition to the survey data, MSDE also provided P5FS with administrative data detailing the subsidy rates paid by MSDE to providers participating in CCSP, which reflect the tuition rates submitted by each provider. These rates were categorized by age at the level of the individual site, and the dataset included information on site type and location. P5FS used this administrative data to fill gaps in tuition information for those providers who did not provide tuition data through the MRS.



MRS Response and Demographics

Where possible, data analyzed for the MRS combined the survey responses and the MSDE administrative dataset. In instances where the administrative dataset was incomplete, such as reporting part-time rates, survey data alone are used. Throughout this report, the size and source of the included population are specified for each analysis, and additional analysis tables are provided in the appendix. The provider survey resulted in 1,647 complete, qualified provider responses, which is an overall response rate of 24.4% of Maryland's licensed provider population (Appendix Table A2). The addition of rate data from the MSDE administrative dataset more than doubled the number of sites represented in the rate analyses, increasing the number of included sites to 3,706, or 54.9% of all licensed sites (Table 2).

The geographical distribution of the MRS dataset (survey responses plus MSDE data) is representative of child care sites across the state of Maryland (Table 2). Most child care providers included in the MRS dataset reported that their site operated in one of four locations: Baltimore City (13.7%), Baltimore County (14.7%), Montgomery County (16.2%), or Prince George's County (15.7%). This sample reflects the distribution of sites within Maryland, as these locations are also the most populated with licensed providers.

Table 2: **Survey Responses and MSDE Rate Data Compared to All Licensed Providers Statewide, by County**

COUNTY	MRS DATASET			PROVIDER POPULATION						
	N	% of Sample	% of Sites in County	Center	FCC	Large FCC	LOC	Total	% of All Sites	Rep. Sample vs. Pop.
Allegany	39	1.1%	72.2%	13	31	5	5	54	0.8%	0.3%
Anne Arundel	249	6.7%	44.9%	213	313	1	27	554	8.2%	-1.5%
Baltimore City	508	13.7%	77.4%	270	366	11	9	656	9.7%	4.0%
Baltimore County	543	14.7%	61.1%	344	499	14	32	889	13.2%	1.5%
Calvert	59	1.6%	49.2%	47	65	6	2	120	1.8%	-0.2%
Caroline	24	0.6%	43.6%	6	45	2	2	55	0.8%	-0.2%
Carroll	78	2.1%	44.1%	86	86	2	3	177	2.6%	-0.5%
Cecil	46	1.2%	46.9%	34	60	1	3	98	1.5%	-0.2%
Charles	133	3.6%	60.2%	71	148	0	2	221	3.3%	0.3%
Dorchester	29	0.8%	52.7%	13	39	3	0	55	0.8%	0.0%
Frederick	147	4.0%	38.7%	109	249	10	12	380	5.6%	-1.7%
Garrett	16	0.4%	66.7%	10	10	3	1	24	0.4%	0.1%
Harford	133	3.6%	46.2%	87	191	0	10	288	4.3%	-0.7%
Howard	213	5.7%	49.9%	169	246	0	12	427	6.3%	-0.6%
Kent	9	0.2%	45.0%	7	12	1	0	20	0.3%	-0.1%
Montgomery	600	16.2%	50.3%	450	651	57	36	1194	17.7%	-1.5%
Prince George's	582	15.7%	64.0%	326	540	24	20	910	13.5%	2.2%
Queen Anne's	27	0.7%	38.0%	13	54	1	3	71	1.1%	-0.3%
Somerset	19	0.5%	67.9%	8	0	20	0	28	0.4%	0.1%
St. Mary's	43	1.2%	29.3%	32	105	6	4	147	2.2%	-1.0%
Talbot	22	0.6%	44.0%	17	29	1	3	50	0.7%	-0.1%
Washington	87	2.3%	50.3%	53	113	4	3	173	2.6%	-0.2%
Wicomico	77	2.1%	67.5%	30	82	1	1	114	1.7%	0.4%
Worcester	23	0.6%	62.2%	15	19	0	3	37	0.5%	0.1%
Totals	**3,706**	**100%**	**-**	**2,423**	**3,953**	**173**	**193**	**6,742**	**100%**	**-**

N = sample size

Responses to the survey were received primarily by FCCs and child care centers, and less frequently by LFCCs and LOC Facilities, reflecting the overall frequency of each of these types of child care sites in Maryland (Appendix Table A1). Centers were overrepresented by 10.9% in the survey sample, and FCCs were underrepresented by 11.8%, as compared to their relative frequency in the population. Based on feedback received during the information sessions, the relatively higher response rate from centers is likely due to center respondents being more comfortable answering the questions in the survey.

Many FCC respondents, who are typically small business owners working out of their homes, reported that they were apprehensive about sharing their financial details with unknown entities or with the state administration. P5FS worked closely with networks of FCC providers to strategize the best way to engage providers and mitigate these concerns. These entities were engaged to co-host information sessions and office hours after the first few weeks of the survey brought a limited response from FCCs, addressing FCC providers' specific questions and concerns. These sessions were attended by roughly 40 providers; they were well received by providers who did attend, and after the information sessions, FCC providers seemed to be more comfortable responding to the survey. However, these efforts were not able to increase FCC participation in the survey to an amount fully representing the large number of licensed family child care providers in Maryland. The addition of MSDE administrative rate data helped to reduce these disparities somewhat in the final dataset (Table 3).

Table 3: **Representation of Provider Types in All Rate Data (Survey and Administrative Data)**

	Response N	Response %	Licensed N	Licensed %	Representation in Sample vs. Population
Child Care Centers	1,677	45.3%	2,423	35.9%	9.3%
Family Child Care Homes	1,870	50.5%	3,953	58.6%	-8.2%
Large Family Child Care Homes	106	2.9%	173	2.6%	0.3%
Letter of Compliance Facilities	53	1.4%	193	2.9%	-1.4%
Total	**3,706**	**100.0%**	**6,742**	**100.0%**	

N = sample size



This pattern of responses is reflected at the county level. Within each county, the majority of data in the combined dataset comes from FCCs and centers, followed by LFCCs and LOC Facilities (Table 4, Appendix Table A2).

Table 4: **All Rate Data by Provider Type and County**

COUNTY	CHILD CARE CENTER		FAMILY CHILD CARE HOME		LARGE FAMILY CHILD CARE HOME		LETTER OF COMPLIANCE FACILITY		TOTAL
	N	% of Total	N	% of Total	N	% of Total	N	% of Total	
Allegany	9	0.5%	22	1.2%	6	5.7%	2	3.8%	**39**
Anne Arundel	119	7.1%	120	6.4%	1	0.9%	9	17.0%	**249**
Baltimore City	190	11.3%	301	16.1%	10	9.4%	7	13.2%	**508**
Baltimore County	235	14.0%	290	15.5%	10	9.4%	8	15.1%	**543**
Calvert	32	1.9%	23	1.2%	4	3.8%	0	0.0%	**59**
Caroline	3	0.2%	19	1.0%	2	1.9%	0	0.0%	**24**
Carroll	54	3.2%	22	1.2%	2	1.9%	0	0.0%	**78**
Cecil	27	1.6%	18	1.0%	1	0.9%	0	0.0%	**46**
Charles	61	3.6%	72	3.9%	0	0.0%	0	0.0%	**133**
Dorchester	8	0.5%	19	1.0%	2	1.9%	0	0.0%	**29**
Frederick	64	3.8%	77	4.1%	6	5.7%	0	0.0%	**147**
Garrett	5	0.3%	7	0.4%	3	2.8%	1	1.9%	**16**
Harford	56	3.3%	73	3.9%	0	0.0%	4	7.5%	**133**
Howard	121	7.2%	87	4.7%	0	0.0%	5	9.4%	**213**
Kent	3	0.2%	6	0.3%	0	0.0%	0	0.0%	**9**
Montgomery	331	19.7%	233	12.5%	28	26.4%	8	15.1%	**600**
Prince George's	249	14.8%	306	16.4%	21	19.8%	6	11.3%	**582**
Queen Anne's	11	0.7%	14	0.7%	2	1.9%	0	0.0%	**27**
Somerset	6	0.4%	13	0.7%	0	0.0%	0	0.0%	**19**
St. Mary's	14	0.8%	25	1.3%	4	3.8%	0	0.0%	**43**
Talbot	13	0.8%	9	0.5%	0	0.0%	0	0.0%	**22**
Washington	28	1.7%	54	2.9%	3	2.8%	2	3.8%	**87**
Wicomico	25	1.5%	50	2.7%	1	0.9%	1	1.9%	**77**
Worcester	13	0.8%	10	0.5%	0	0.0%	0	0.0%	**23**
Total	**1.677**	**100%**	**1,870**	**100%**	**106**	**100%**	**53**	**100%**	**3,706**

N = sample size

Respondent Demographics

For survey respondents, select demographic details were available for analysis. Almost all respondents (99.2%) completed the MRS in English; the remaining 0.8% completed the Spanish version. As previously noted, providers most frequently reported that their sites were child care centers or family child care homes.

Respondents typically occupied leadership positions at their sites. Respondents from FCC sites often reported that they were the owners; for respondents at center-based sites, the most common roles were director-level positions or center owner (Table 5). Because many survey questions required a detailed knowledge of the site's financial situation and business practices, classroom teachers were asked not to respond to the survey, and respondents who reported roles as teachers or other classroom-level support staff were disqualified during data cleaning.



Table 5: **Job Roles of Survey Respondents**

What is your role at this site?	N	%
Business Owner/Family Child Care Provider	856	52.0%
Program Director/Site Director	368	22.3%
Center Owner	165	10.0%
Finance/Accounting Staff	86	5.2%
Assistant Director	70	4.3%
Executive Director	59	3.6%
Manager	14	0.9%
Supervisor	6	0.4%
Assistant Manager	2	0.1%
Other - Write In	21	1.3%
Total	**1,647**	**100%**

N = sample size





Market Rate Survey Results

Rate Data Cleaning and Transformation

For the provider survey, respondents were asked to enter the part-time and full-time tuition rates charged at their sites, for eight age groups:

- infants (0 to 18 months),
- toddlers (19 to 24 months),
- infants/ toddlers (a combined classroom charging the same rate for all children; 0 to 24 months),
- 2-year-olds (25 to 35 months),
- 3-year-olds (36 to 47 months),
- 4-year-olds (48 to 59 months),
- 5-year-olds (60 to 71 months), and
- school-age children who are 6 or more years old (72 months and older).

The rate data provided by MSDE followed approximately the same categories, with two main differences: no infant/toddler category was included, and the highest age range was 60 months and older. MSDE full-time rates were provided for the following age categories:

- infants (0 to 18 months),
- toddlers (19 to 24 months),
- 2-year-olds (25 to 35 months),
- 3-year-olds (36 to 47 months),
- 4-year-olds (48 to 59 months), and
- children who are 5 or more years old (60 months and older).

Survey respondents could enter rate data according to their preferred time unit: hourly,

daily, weekly, monthly, yearly, or another frequency (write-in). Most sites reported that for full-time care, they charged by the week (83.8%) or by the month (10.9%) (Table 6). For part-time care, sites charged by the day (39.1%) or by the week (44.5%) more frequently than by the month (Table 7). The MSDE dataset did not provide information on frequency of rate charges; Tables 6 and 7 are based on survey data only.

Table 6: **Frequency of Full-Time Rate Charges, Provider Survey**

	Infant (0-18 m)		Toddler (18-24 m)		Inf/Toddler (0-24 m)		2-year-olds		3-year-olds		4-year-olds		5-year-olds		6+ years (School Age)		TOTAL FULL-TIME	
	N	%	N	%	N	%	N	%	N	%	N	%	N	%	N	%	N	%
Hourly	2	0	3	0	3	0	3	0	3	0	5	0	3	0	5	1	**27**	**0.3**
Daily	25	2	28	3	22	2	25	2	25	2	24	2	24	2	32	4	**205**	**2.2**
Weekly	965	88	961	86	839	88	1041	84	1057	82	1048	81	983	83	799	89	**7693**	**83.8**
Biweekly	3	0	4	0	3	0	3	0	2	0	3	0	1	0	1	0	**20**	**0.2**
Monthly	101	9	109	10	80	8	154	12	175	14	181	14	147	12	58	6	**1005**	**10.9**
Annually	6	1	11	1	5	1	28	2	46	4	50	4	40	3	17	2	**203**	**2.2**
Other	5	0	4	0	5	1	4	0	0	0	1	0	3	0	4	0	**26**	**0.3**
N=	**1,101**		**1,114**		**952**		**1,246**		**1,289**		**1,292**		**1,179**		**901**		**9,178**	

Note: Totals are not independent sites; totals reflect the number of survey participants reporting each rate frequency, across all age groups.
N = sample size

Table 7: **Frequency of Part-Time Rate Charges, Provider Survey**

	Infant (0-18 m)		Toddler (18-24 m)		Inf/Toddler (0-24 m)		2-year-olds		3-year-olds		4-year-olds		5-year-olds		6+ years (School Age)		TOTAL PART-TIME	
	N	%	N	%	N	%	N	%	N	%	N	%	N	%	N	%	N	%
Hourly	21	4	21	4	20	4	25	3	26	3	26	3	21	3	21	3	**181**	**3.3**
Daily	247	45	259	46	238	49	294	38	303	37	296	36	290	38	212	33	**2139**	**39.1**
Weekly	250	46	249	44	202	42	335	43	349	42	352	43	336	44	359	56	**2432**	**44.5**
Biweekly	0	0	1	0	0	0	1	0	1	0	1	0	2	0	0	0	**6**	**0.1**
Monthly	26	5	33	6	22	5	107	14	127	15	123	15	94	12	44	7	**576**	**10.5**
Annually	2	0	7	1	2	0	25	3	33	4	33	4	21	3	6	1	**129**	**2.4**
Other	0	0	0	0	0	0	0	0	0	0	2	0	1	0	0	0	**3**	**0.1**
N=	**546**		**568**		**484**		**780**		**828**		**820**		**758**		**640**		**5,446**	

Note: Totals are not independent sites; totals reflect the number of survey participants reporting each rate frequency, across all age groups.
N = sample size

Before calculating market rates, P5FS cleaned the survey rate data and MSDE administrative data to remove any outliers, including rates of $0 per week and rates that appeared to have been typed incorrectly (for example, a rate of $300 per hour for one age group, compared with a rate of $30 per hour for all other age groups at the same site). When a provider had entered a price range rather than a dollar amount (e.g. "$200 to $250"), researchers replaced the range with its average (e.g. $225).

The rate data were also transformed to create a consistent, weekly rate measure. Respondents entered their rates in one or more of the following units: hourly, daily, weekly, biweekly, monthly, or annually. The following calculations were used to transform full-time rates to a weekly unit of measure:

- Hourly rates were multiplied by 40
- Daily rates were multiplied by 5
- Biweekly rates were multiplied by 0.5
- Monthly rates were multiplied by 0.23
- Annual rates were multiplied by 0.0192.

After rate data cleaning, the MSDE rates were matched with existing survey responses based on provider license number and site name. When possible, the MSDE rate data were linked with the survey information of participants who had not entered rate data, so that these participants could be included in more analyses. In cases where a provider had submitted rate data on the survey and their rate data was also included in the MSDE dataset, the provider's self-reported rates from the survey were used for analysis.

Survey respondents reported a wide range of part-time hours and payment options for part-time care; some providers reported that the families "pick whatever package they need," or that they work with families to arrange a set of hours that is mutually agreeable. To standardize rates for part-time care, the following calculations were used to transform part-time rates to a weekly unit of measure:

- Hourly rates were multiplied by 20
- Daily rates were multiplied by 2.5
- Biweekly rates were multiplied by 0.5
- Monthly rates were multiplied by 0.23
- Annual rates were multiplied by 0.0192.

These transformations resulted in a set of rates that could be compared across providers, in weekly units aligned with the rate reporting schedule followed by MSDE.

Rates by Provider Type

When rates were averaged across all ages served, the highest weekly rates were reported by large family child care homes ($314.32 full-time; $176.60 part-time) and child care centers ($287.43 full-time; $186.23 part-time) (Table 8). The full-time rates at family child care homes were lower ($251.07), while the part-time rates were almost the same as part-time rates at large family child care homes ($175.40). By comparison, both full-time and part-time rates at Letter of Compliance Facilities were much lower ($203.39 full-time; $127.18 part-time).

Table 8: **Average Weekly Tuition Rates**

	Weekly Full-Time Rate (All Ages)	Weekly Part-Time Rate (All Ages)*
Child Care Center	$287.43	$186.23
Family Child Care Home	$251.07	$175.40
Large Family Child Care Home	$314.32	$176.60
Letter of Compliance Facility	$203.39	$127.18

*Part-time rates were available for survey data only.

Rates by Age of Child

Survey respondents were asked to report the number of children enrolled at their sites in each age group named above. Analysis then determined which age groups were most frequently served at these sites. Preschoolers 2 to 5 years old were the most commonly enrolled age group across all provider types and counties, followed by infants from 0 to 18 months (Table 9). Of all respondents, 87.7% reported that children between 2 and 5 years old were enrolled at their sites, and 56.2% reported that infants from 0 to 18 months were enrolled. Note, data on rates by age displayed in Tables 10 through 13 are drawn from survey data only. Survey respondents were directly asked which age groups were currently enrolled at their sites; the MSDE administrative dataset provided rates by age group, but did not necessarily reflect the sites' current enrollment or ability to serve children in all age groups.

Table 9: **Ages Served, by County**

	All Sites	Infant (0-18 m)		Toddler (18-24 m)		Inf/Toddler (0-24 m)		Preschool (2-5 yrs)		School Age (6+ yrs)	
		N	%	N	%	N	%	N	%	N	%
Allegany	**24**	13	54.2%	11	45.8%	8	33.3%	23	95.8%	18	75.0%
Anne Arundel	**108**	57	52.8%	50	46.3%	46	42.6%	96	88.9%	48	44.4%
Baltimore City	**172**	91	52.9%	81	47.1%	76	44.2%	156	90.7%	79	45.9%
Baltimore County	**224**	139	62.1%	119	53.1%	113	50.4%	210	93.8%	93	41.5%
Calvert	**35**	17	48.6%	9	25.7%	13	37.1%	26	74.3%	24	68.6%
Caroline	**9**	5	55.6%	1	11.1%	0	0.0%	9	100.0%	6	66.7%
Carroll	**47**	27	57.4%	25	53.2%	24	51.1%	44	93.6%	25	53.2%
Cecil	**15**	8	53.3%	6	40.0%	8	53.3%	13	86.7%	10	66.7%
Charles	**69**	27	39.1%	21	30.4%	21	30.4%	44	63.8%	19	27.5%
Dorchester	**15**	7	46.7%	5	33.3%	4	26.7%	13	86.7%	8	53.3%
Frederick	**78**	45	57.7%	44	56.4%	40	51.3%	71	91.0%	33	42.3%
Garrett	**11**	8	72.7%	6	54.5%	6	54.5%	11	100.0%	8	72.7%
Harford	**63**	45	71.4%	38	60.3%	33	52.4%	63	100.0%	25	39.7%
Howard	**98**	58	59.2%	57	58.2%	50	51.0%	87	88.8%	33	33.7%
Kent	**8**	5	62.5%	5	62.5%	5	62.5%	8	100.0%	4	50.0%
Montgomery	**255**	161	63.1%	141	55.3%	133	52.2%	226	88.6%	70	27.5%
Prince George's	**261**	122	46.7%	122	46.7%	98	37.5%	203	77.8%	99	37.9%
Queen Anne's	**16**	7	43.8%	4	25.0%	4	25.0%	11	68.8%	5	31.3%
Somerset	**14**	8	57.1%	4	28.6%	3	21.4%	13	92.9%	7	50.0%
St. Mary's	**28**	19	67.9%	15	53.6%	14	50.0%	28	100.0%	17	60.7%
Talbot	**9**	7	77.8%	3	33.3%	5	55.6%	7	77.8%	5	55.6%
Washington	**49**	27	55.1%	20	40.8%	20	40.8%	48	98.0%	19	38.8%
Wicomico	**24**	16	66.7%	13	54.2%	13	54.2%	22	91.7%	11	45.8%
Worcester	**15**	7	46.7%	8	53.3%	8	53.3%	13	86.7%	8	53.3%
Total (% of All Sites)	**1647**	**926**	56.2%	**808**	49.1%	**745**	45.2%	**1445**	87.7%	**674**	40.9%

Note: Counts are based on current enrollment numbers.
N = sample size

To determine the groupings of ages commonly served together at the same sites, researchers grouped respondents into two categories: centers (centers and Letter of Compliance Facilities) and FCCs (family child care homes and large family child care homes).

Overall, sites were most likely to serve a range of ages from birth to 5 years old or from birth to 6 years old (Table 10), and this pattern held true both for FCCs (Table 11) and for centers (Table 12).

Table 10: **Age Groupings Across All Site Types**

Age Groupings	N	%
Birth to 18 m (Infants only)	9	1%
Birth to 24 m (Infants, Toddlers)	63	4%
Birth to 5 years (Infants, Toddlers, Preschool)	386	23%
Birth to 6+ years (Infants, Toddlers, Preschool, School Age)	325	20%
Age 18 m to 5 years (Toddlers and Preschool)	87	5%
Age 2 years to 5 years (Preschool only)	193	12%
Age 2 years to 6 years + (Preschool and School Age)	153	9%
Age 6 years + (School Age only)	38	2%
Other/Missing	393	24%
Total	**1647**	**100%**

Note: Counts are based on current enrollment numbers.
N = sample size

Table 11. **Age Groupings at FCC Sites and Large FCC Sites**

Age Groupings	N	%
Birth to 18 m (Infants only)	8	1%
Birth to 24 m (Infants, Toddlers)	63	8%
Birth to 5 years (Infants, Toddlers, Preschool)	200	24%
Birth to 6+ years (Infants, Toddlers, Preschool, School Age)	103	12%
Age 18 m to 5 years (Toddlers and Preschool)	76	9%
Age 2 years to 5 years (Preschool only)	54	6%
Age 2 years to 6 years + (Preschool and School Age)	50	6%
Age 6 years + (School Age only)	11	1%
Another Age Grouping	273	33%
Total	**838**	**100%**

Note: Counts are based on current enrollment numbers.
N = sample size

Table 12. **Age Groupings at Child Care Centers and LOC Facilities**

Age Groupings	N	%
Birth to 18 m (Infants only)	1	0.1%
Birth to 24 m (Infants, Toddlers)	0	0%
Birth to 5 years (Infants, Toddlers, Preschool)	186	23%
Birth to 6+ years (Infants, Toddlers, Preschool, School Age)	222	27%
Age 18 m to 5 years (Toddlers and Preschool)	11	1%
Age 2 years to 5 years (Preschool only)	139	17%
Age 2 years to 6 years + (Preschool and School Age)	103	13%
Age 6 years + (School Age only)	27	3%
Another Age Grouping	120	15%
Total	**809**	**100%**

Note: Counts are based on current enrollment numbers.
N = sample size

Child care providers frequently vary their rates according to the ages of the children they serve. Serving infants and toddlers requires the site to maintain a higher teacher-child ratio and to hire staff with additional teacher training and credentials. In some cases, sites also provide diapers and wet wipes, increasing the costs associated with children of younger ages. As children become potty-trained and enter preschool, costs typically decrease, and in some cases continue to decrease every year afterward. This pattern is evident in the data on full-time and part-time rates collected through the Market Rate Survey (Table 13 and Table 14). The dataset provided by MSDE did not include part-time rates; therefore, part-time rate tables include survey data only. Additionally, the MSDE dataset included a category for "children 60 months and older," which is reported separately from the "5-year-olds" category used in the survey.

Table 13. **Average Full-Time Weekly Tuition Across Sites**

	N	Mean	Min	Max	Standard Deviation
Infants (0-18 m)	2053	$340.93	$31.50	$780.00	$110.73
Toddlers (18-24 m)	1835	$335.60	$31.50	$768.00	$110.74
Infants & Toddlers (0-24 m)	931	$327.50	$90.00	$761.28	$107.59
2-year-olds	2421	$290.19	$1.30	$772.50	$93.04
3-year-olds	2458	$278.51	$31.50	$766.67	$89.12
4-year-olds	2389	$271.26	$37.13	$753.85	$90.25
5-year-olds	1173	$267.80	$50.00	$727.20	$95.41
6-year-olds (school age)	886	$205.37	$50.00	$727.20	$90.70
60 months and older	1010	$232.19	$30.00	$748.57	$98.00

Note: Rates are derived from combined survey and MSDE data, except infants/toddlers (0–24 months), 5-year-olds (survey only), and 6-year-olds (MSDE only)
N = sample size

Table 14. **Average Part-Time Weekly Tuition Across Sites (Survey Data Only)**

	N	Mean	Min	Max	Standard Deviation
Infants (0-18 m)	533	$221.82	$55.00	$1,027.40	$106.97
Toddlers (18-24 m)	560	$215.19	$55.00	$1,027.40	$104.34
Infants & Toddlers (0-24 m)	472	$203.28	$55.00	$1,027.40	$96.14
2-year-olds	773	$199.14	$33.60	$1,027.40	$100.15
3-year-olds	823	$186.72	$27.84	$850.00	$89.26
4-year-olds	816	$185.88	$35.52	$850.00	$90.30
5-year-olds	748	$181.83	$25.00	$850.00	$87.52
6-year-olds (school age)	628	$139.57	$25.00	$600.00	$78.06

N = sample size

Part-time and full-time rates were highly variable across providers, but both demonstrated a consistent negative relationship with the child's age; that is, older children were charged lower rates for both part-time and full-time care. On average across the state of Maryland, full-time weekly rates for infants were $62.42 higher than rates for 3-year-olds, and $135.56 higher than rates for 6-year-olds. Part-time weekly rates for infants were $35.10 higher than rates for 3-year-olds, and $82.25 higher than rates for 6-year-olds.

Rates by Provider Type and Age of Child

For rate analyses by provider type and age of child, providers were again grouped into centers (child care centers and Letter of Compliance Facilities) and FCCs (family child care homes and large family child care homes). Full-time rates at centers were higher, on average, than those at FCCs; center rates were also more variable across age ranges (Table 15). While the average full-time rates for infants were much higher at centers ($423.27) than at FCCs ($288.21), the average full-time rates for school-age children were similar at centers ($207.64) and FCCs ($203.43).

Table 15. **Average Weekly Full-Time Tuition Rates by Provider Type and Age Group**

	N	Mean	Min	Max	Standard Deviation
Centers (Child Care Center, Letter of Compliance Facility)					
Infants (0-18 m)	533	$221.82	$55.00	$1,027.40	$106.97
Toddlers (18-24 m)	560	$215.19	$55.00	$1,027.40	$104.34
Infants & Toddlers (0-24 m)	472	$203.28	$55.00	$1,027.40	$96.14
2-year-olds	773	$199.14	$33.60	$1,027.40	$100.15
3-year-olds	823	$186.72	$27.84	$850.00	$89.26
4-year-olds	816	$185.88	$35.52	$850.00	$90.30
5-year-olds	748	$181.83	$25.00	$850.00	$87.52
6-year-olds (school age)	628	$139.57	$25.00	$600.00	$78.06
60 months and older	733	$238.49	$30.00	$748.57	$107.87

Table 15. **Average Weekly Full-Time Tuition Rates by Provider Type and Age Group,** *continued*

	N	Mean	Min	Max	Standard Deviation
FCCs (Family Child Care Homes, Large Family Child Care Homes)					
Infants (0-18 m)	1251	$288.21	$70.00	$599.99	$73.43
Toddlers (18-24 m)	1052	$279.77	$90.00	$599.99	$72.81
Infants & Toddlers (0-24 m)	644	$288.48	$90.00	$600.00	$77.15
2-year-olds	1340	$255.83	$70.00	$600.00	$68.88
3-year-olds	1275	$250.58	$51.75	$600.00	$70.88
4-year-olds	1163	$243.26	$45.00	$600.00	$70.60
5-year-olds	665	$243.48	$50.00	$600.00	$77.17
6-year-olds (school age)	478	$203.43	$50.00	$585.99	$75.74
60 months and older	277	$215.50	$61.00	$425.00	$62.15

Note: Rates are derived from combined survey and MSDE data, except infants/toddlers (0–24 months), 5-year-olds (survey only), and 6-year-olds (MSDE only)
N = sample size

Table 16. **Average Weekly Part-Time Tuition Rates by Provider Type and Age Group (Survey Data Only)**

	N	Mean	Min	Max	Standard Deviation
Centers (Child Care Center, Letter of Compliance Facility)					
Infants (0-18 m)	134	$298.40	$75.00	$1,027.40	$132.82
Toddlers (18-24 m)	156	$288.53	$75.00	$1,027.40	$124.59
Infants & Toddlers (0-24 m)	93	$259.05	$75.00	$1,027.40	$130.33
2-year-olds	339	$228.59	$33.60	$1,027.40	$115.80
3-year-olds	377	$205.13	$27.84	$850.00	$100.93
4-year-olds	373	$206.37	$35.52	$850.00	$102.01
5-year-olds	320	$208.21	$39.10	$850.00	$100.44
6-year-olds (school age)	290	$133.48	$26.45	$483.00	$80.67
FCCs (Family Child Care Homes, Large Family Child Care Homes)					
Infants (0-18 m)	399	$196.10	$55.00	$700.00	$82.24
Toddlers (18-24 m)	404	$187.87	$55.00	$700.00	$79.39
Infants & Toddlers (0-24 m)	379	$189.60	$55.00	$700.00	$80.18
2-year-olds	434	$176.14	$50.00	$700.00	$78.77
3-year-olds	446	$171.16	$37.50	$700.00	$74.69
4-year-olds	443	$168.62	$37.50	$700.00	$74.99
5-year-olds	428	$161.36	$25.00	$600.00	$69.86
6-year-olds (school age)	338	$144.78	$25.00	$600.00	$75.48

N = sample size

The same pattern held true for part-time rates (Table 16). Part-time rates for infants were higher at centers ($298.40) than at FCCs ($196.10), although the difference was less pronounced as compared to the full-time rates for these same age groups. Part-time rates for school-age children were similar across provider types, and these rates for school-age children were even slightly lower at centers ($133.48) as compared to FCCs ($144.78).

Rates by County and Region

Geographical rate analyses were performed at both county and regional levels. At the county level, the average weekly full-time rate across all provider types ranged from a minimum of $150.05 (Garrett County) to a maximum of $336.11 (Montgomery County) (Table 17). The average weekly part-time rate across all provider types ranged from a minimum of $71.33 (Garrett County) to a maximum of $238.91 (Howard County) (Table 18). Blank cells in the following tables indicate categories where no data were submitted.

Table 17: **Average Weekly Full-Time Rates by Provider Type and County (MSDE and Survey Data)**

County	Child Care Center	Family Child Care Home	Large Family Child Care Home	Letter of Compliance Facility	ALL SITES
Allegany	$188.39	$153.67	$252.02	$148.38	**$175.97**
Anne Arundel	$305.56	$275.39	$261.88	$203.32	**$287.16**
Baltimore City	$280.09	$226.57	$324.78	$178.73	**$247.57**
Baltimore County	$292.34	$245.58	$362.49	$208.80	**$267.70**
Calvert	$201.58	$243.19	$224.72	-	**$218.42**
Caroline	$164.97	$167.84	$212.50	-	**$171.21**
Carroll	$241.51	$203.26	$313.21	-	**$231.82**
Cecil	$220.99	$194.60	$236.67	-	**$211.00**
Charles	$237.32	$249.17	-	-	**$243.73**
Dorchester	$202.39	$176.27	$189.17	-	**$184.37**
Frederick	$308.29	$255.31	$345.03	-	**$281.86**
Garrett	$161.53	$146.29	$156.04	$100.90	**$150.05**
Harford	$306.06	$239.49	-	$77.86	**$262.53**
Howard	$346.20	$307.24	-	$244.83	**$329.30**
Kent	$255.64	$194.03	-	-	**$214.56**
Montgomery	$340.32	$324.92	$390.65	$292.37	**$336.11**
Prince George's	$253.63	$266.58	$306.97	$241.04	**$262.29**
Queen Anne's	$210.31	$198.16	$201.88	-	**$203.39**
Somerset	$189.38	$160.04	-	-	**$168.19**
St. Mary's	$235.39	$204.16	$206.72	-	**$214.56**
Talbot	$217.86	$162.84	-	-	**$195.35**
Washington	$198.05	$199.38	$232.95	-	**$200.54**
Wicomico	$207.33	$172.55	$196.88	$121.86	**$183.50**
Worcester	$243.90	$166.56	-	-	**$208.75**

Table 18: **Average Weekly Part-Time Rates by Provider Type and County (Survey Data Only)**

County	Child Care Center	Family Child Care Home	Large Family Child Care Home	Letter of Compliance Facility	ALL SITES
Allegany	$119.38	$104.86	$140.63	$74.52	**$106.52**
Anne Arundel	$217.11	$161.17	$128.13	$78.23	**$183.64**
Baltimore City	$207.97	$155.41	$202.08	$87.66	**$178.23**
Baltimore County	$192.94	$176.79	-	$440.84	**$188.89**
Calvert	$116.03	$144.92	$125.00	-	**$126.67**
Caroline	-	$113.50	$121.88	-	**$114.90**
Carroll	$154.96	$128.94	$182.14	-	**$148.17**
Cecil	$151.91	$100.78	-	-	**$129.19**
Charles	$120.02	$197.29	-	-	**$144.80**
Dorchester	$143.43	$345.94	$103.75	-	**$238.07**
Frederick	$176.14	$180.05	$174.27	-	**$177.88**
Garrett	$73.96	$71.67	$66.88	-	**$71.33**
Harford	$240.56	$179.41	-	$44.65	**$186.78**
Howard	$270.99	$210.58	-	$121.13	**$238.91**
Kent	$103.13	$144.92	-	-	**$136.56**
Montgomery	$242.29	$224.80	$235.89	$236.40	**$234.65**
Prince George's	$148.98	$197.34	$206.79	$149.04	**$170.65**
Queen Anne's	$105.29	$119.48	$165.63	-	**$116.23**
Somerset	$130.69	$106.96	-	-	**$112.23**
St. Mary's	$114.58	$139.69	$126.25	-	**$127.77**
Talbot	$148.31	$156.25	-	-	**$153.60**
Washington	$128.52	$126.20	$139.58	-	**$128.19**
Wicomico	$104.92	$123.39	-	$96.37	**$117.00**
Worcester	$173.38	$105.00	-	-	**$159.70**





For the regional analysis, counties were grouped into the existing EXCELS regions created by MSDE, as follows (Table 19):

Table 19: **Regional County Groupings**

Region	Counties
B	Baltimore City
U	Cecil, Queen Anne's, St. Mary's, Talbot and Washington
V	Caroline, Dorchester, Kent, Somerset and Wicomico
W	Anne Arundel, Calvert, Carroll, Charles and Prince George's
X	Howard and Montgomery
Y	Baltimore, Frederick and Harford
Z	Allegany, Garrett and Worcester

At the regional level, the average weekly full-time rates across all provider types ranged from a minimum of $179.90 (Region Z) to a maximum of $334.35 (Region X) (Table 20). The average weekly part-time rates across all provider types ranged from a minimum of $103.13 (Region U) to a maximum of $235.95 (Region X) (Table 21). No data were available for Letter of Compliance Facilities in Region U.

Table 20: **Average Weekly Full-Time Tuition Rates by Provider Type and Region (MSDE and Survey Data)**

County	Child Care Center	Family Child Care Home	Large Family Child Care Home	Letter of Compliance Facility	ALL SITES
B	$280.09	$226.57	$324.78	$178.73	**$247.57**
U	$214.73	$196.78	$218.10	-	**$205.23**
V	$204.80	$172.06	$200.04	$121.86	**$181.81**
W	$258.98	$262.70	$296.62	$219.49	**$261.27**
X	$341.90	$320.19	$390.65	$281.81	**$334.35**
Y	$297.31	$246.31	$356.33	$161.19	**$269.40**
Z	$208.85	$155.60	$220.03	$132.55	**$179.90**

Table 21: **Average Weekly Part-Time Tuition Rates by Provider Type and Region (Survey Data Only)**

County	Child Care Center	Family Child Care Home	Large Family Child Care Home	Letter of Compliance Facility	ALL SITES
B	$207.97	$155.41	$202.08	$87.66	**$178.23**
U	$125.18	$127.06	$139.48		**$103.13**
V	$123.03	$146.06	$112.81	$96.37	**$138.35**
W	$154.15	$179.34	$183.49	$95.94	**$162.78**
X	$251.59	$220.76	$235.89	$159.55	**$235.95**
Y	$195.41	$178.10	$174.27	$176.71	**$185.84**
Z	$129.34	$97.21	$91.46	$74.52	**$105.90**

Rates by Level of Quality (Maryland EXCELS)

Maryland EXCELS (MD EXCELS) is the statewide Quality Rating and Improvement System managed by the Office of Child Care within the Maryland State Department of Education's Division of Early Childhood. Both family child care providers and child care centers are eligible to participate in MD EXCELS, and programs must participate to receive CCSP funds. Within the MRS sample, 90.4% of providers reported that their site participated in MD EXCELS. The MD EXCELS program assigns providers a rating of "Participating" (enrolled in the program, but not yet rated) or a rating from 1 to 5, with 5 being the highest level of quality. Ratings are based on several metrics and competencies, including the provider's licensing, compliance, and levels of accreditation; staff qualifications and professional development; use of developmentally appropriate practices; and best practices for policy and administration at the site level.



Higher levels of quality at an ECE program often cost more to achieve, because providers pay increased wages to staff with higher credentials and training, and due to the cost of additional learning materials, space, and classroom resources. The increased cost of high quality is reflected in rates charged by sites at higher levels of the MD EXCELS program (Table 22, Table 23). As compared to nonparticipating sites, sites participating in MD EXCELS charge an additional $49.81 to $59.72 per week for full-time tuition, and an additional $29.64 to $57.04 per week for part-time tuition, depending on the age of the child.

Table 22: **Average Weekly Full-Time Tuition Rates by Age and EXCELS Level – All Site Types (MSDE and Survey Data)**

MD EXCELS Level	Infants (0-18 m)	Toddlers (18-24 m)	I/T (0-24 m)	2-year-olds	3-year-olds	4-year-olds	5-year-olds	6+ yrs (school-age)	60+ months
Not Participating	$289.37	$284.73	$272.34	$254.12	$242.07	$235.48	$225.65	$184.71	$302.00
Level 0 (Participating)	$343.85	$338.64	$332.06	$305.23	$291.88	$288.14	$281.21	$239.67	no data
Level 1	$332.97	$324.81	$316.42	$288.94	$291.68	$268.96	$263.22	$203.41	$238.96
Level 2	$356.43	$340.49	$341.56	$297.43	$275.17	$267.12	$257.30	$202.93	$253.62
Level 3	$358.85	$349.53	$337.39	$305.38	$287.44	$281.39	$276.13	$225.95	$237.83
Level 4	$365.23	$363.57	$353.32	$308.16	$295.88	$293.99	$288.34	$231.13	$300.85
Level 5	$385.40	$376.49	$369.57	$328.24	$304.00	$299.89	$293.35	$228.67	$249.20
Avg. Rate Increase from NP - Level 0	**$54.48**	**$53.91**	**$59.72**	**$51.10**	**$49.81**	**$52.66**	**$55.56**	**$54.96**	**no data**
Avg. Rate Increase Per EXCELS Level (0 to 5)	**$8.31**	**$7.57**	**$7.50**	**$4.60**	**$2.42**	**$2.35**	**$2.43**	**-$2.20**	**no data**

Note: No EXCELS data were available from MSDE. Added data on EXCELS come from surveys matched with MSDE rate data. Rates are derived from combined survey and MSDE data, except infants/toddlers (0–24 months), 5-year-olds (survey only), and 6-year-olds (MSDE only)

Table 23: **Average Weekly Part-Time Tuition Rates by Age and EXCELS Level – All Site Types (Survey Data Only)**

MD EXCELS Level	Infants (0-18 m)	Toddlers (18-24 m)	I/T (0-24 m)	2-year-olds	3-year-olds	4-year-olds	5-year-olds	6+ yrs (school-age)
Not Participating	$178.00	$171.03	$173.69	$162.30	$151.75	$157.23	$157.74	$133.53
Level 0 (Participating)	$197.05	$194.33	$191.15	$186.47	$175.40	$171.41	$163.00	$148.07
Level 1	$214.04	$212.40	$198.22	$198.21	$187.35	$186.65	$178.29	$137.56
Level 2	$227.45	$202.54	$199.14	$176.05	$173.09	$175.31	$173.90	$146.06
Level 3	$244.37	$237.53	$218.18	$219.81	$199.88	$194.52	$190.48	$151.45
Level 4	$258.30	$246.08	$234.43	$219.81	$203.39	$211.46	$208.87	$174.15
Level 5	$227.07	$228.06	$218.96	$206.59	$198.28	$193.89	$197.57	$163.18
Avg. Rate Increase from NP - Level 0	**$49.08**	**$57.04**	**$45.26**	**$44.29**	**$46.53**	**$36.66**	**$39.83**	**$29.64**
Avg. Rate Increase Per EXCELS Level (0 to 5)	**$5.00**	**$5.62**	**$4.64**	**$3.35**	**$3.81**	**$3.75**	**$5.76**	**$2.52**

Rates at Percentile Levels - Statewide

To support rate setting, the 50th, 60th, and 75th percentile tuition rates are presented in the following tables. A percentile is a ranking of a given value on a scale between 1 and 100, indicating the percentage of the total distribution of values that is equal to or below the given value. For example, a rate of $100 listed at the 50th percentile indicates that 50% of the rates reported were equal to or below $100; a rate of $100 listed at the 75th percentile indicates that 75% of the rates reported were equal to or below $100. Federal CCDF guidelines set the 75th percentile as the benchmark for subsidy rate setting. The 75th percentile rates were calculated by site type, by age, and by county (Table 24, Table 25, Table 26). The 50th and 60th percentile rates were calculated by site type and by age, at the statewide level (Table 27, Table 28, Table 29, Table 30).

For all percentile tables, the full-time rates include MSDE data and survey data, while the part-time rates include survey data only.

75th Percentile

Table 24: **Weekly Tuition Rates by Site Type – 75th Percentile**

	Full-Time	Part-Time*
Child care center	$369.66	$253.67
Family child care home	$295.00	$222.36
Large family child care home	$373.26	$210.71
Letter of Compliance Facility	$255.29	$115.86

*Includes survey data only

Table 25: **Weekly Tuition Rates by Age – 75th Percentile**

	Full-Time	Part-Time*
Infants (0-18 m)	$400.00	$270.00
Toddlers (18-24 m)	$400.00	$250.00
Infants & Toddlers (0-24 m)*	$384.25	$250.00
2-year-olds	$348.96	$250.00
3-year-olds	$325.00	$230.75
4-year-olds	$324.47	$229.25
5-year-olds*	$324.99	$220.85
6-year-olds and older (school age)*	$250.00	$175.00
60 months and older**	$290.00	-

*Includes survey data only

Table 26: **Weekly Tuition Rates by County – 75th Percentile**

County	Full-Time	Part-Time*
Allegany County	$191.49	$135.16
Anne Arundel County	$342.10	$221.80
Baltimore City	$278.50	$215.94
Baltimore County	$312.78	$225.00
Calvert County	$264.10	$165.27
Caroline County	$183.33	$126.88
Carroll County	$275.00	$188.25
Cecil County	$268.92	$139.00
Charles County	$300.00	$187.50
Dorchester County	$200.00	$249.45
Frederick County	$338.95	$207.00
Garrett County	$176.04	$81.72
Harford County	$317.72	$240.87
Howard County	$401.63	$305.19
Kent County	$285.98	$167.19
Montgomery County	$400.00	$290.88
Prince George's County	$308.13	$220.00
Queen Anne's County	$242.50	$130.47
Somerset County	$171.67	$132.00
St. Mary's County	$247.92	$156.25
Talbot County	$223.89	$180.41
Washington County	$225.00	$143.75
Wicomico County	$206.67	$119.53
Worcester County	$239.25	$182.25
STATEWIDE	**$342.55**	**$227.39**

*Includes survey data only

60th Percentile

Table 27: **Weekly Tuition Rates by Site Type – 60th Percentile**

	Full-Time	Part-Time*
Child care center	$316.72	$203.52
Family child care home	$261.67	$187.50
Large family child care home	$350.00	$178.49
Letter of Compliance Facility	$222.25	$96.37

*Includes survey data only

Table 28: **Weekly Tuition Rates by Age – 60th Percentile**

	Full-Time	Part-Time*
Infants (0-18 m)	$350.00	$212.50
Toddlers (18-24 m)	$350.00	$200.00
Infants & Toddlers (0-24 m)	$350.00	$200.00
2-year-olds	$300.00	$200.00
3-year-olds	$288.00	$190.00
4-year-olds	$280.00	$187.50
5-year-olds	$278.00	$187.50
6-year-olds and older (school age)	$215.00	$138.00
60 months and older	$250.00	-

*Includes survey data only
Note: Rates are derived from combined survey and MSDE data, except infants/toddlers (0–24 months), 5-year-olds (survey only), and 6-year-olds (MSDE only)

50th Percentile

Table 29: **Weekly Tuition Rates by Site Type – 50th Percentile**

	Full-Time	Part-Time*
Child care center	$288.89	$172.88
Family child care home	$250.00	$171.67
Large family child care home	$325.00	$160.36
Letter of Compliance Facility	$186.88	$87.63

*Includes survey data only

Table 30: **Weekly Tuition Rates by Age – 50th Percentile**

	Full-Time	Part-Time*
Infants (0-18 m)	$325.00	$200.00
Toddlers (18-24 m)	$320.43	$188.88
Infants & Toddlers (0-24 m)	$312.50	$187.50
2-year-olds	$275.00	$180.00
3-year-olds	$270.00	$175.00
4-year-olds	$260.00	$170.00
5-year-olds	$250.00	$162.50
6-year-olds and older (school age)	$195.00	$125.00
60 months and older	$220.34	-

*Includes survey data only
Note: Rates are derived from combined survey and MSDE data, except infants/toddlers (0–24 months), 5-year-olds (survey only), and 6-year-olds (MSDE only)

Rates at 75th Percentile - By Region

To further support rate-setting activities, 75th percentile rates for all seven regions in Maryland, divided by site type (Center/ FCC), are presented in Tables 31-44. For tables of rates at the 50th, 60th, 65th, and 70th percentiles by site type and region, see Appendix A.



Centers

Table 31: **Weekly Tuition Rates by Age - Centers, 75th Percentile, Region B**

	Full-Time	N	Part-Time	N
Infants (0-18 m)	$425.00	104	$300.00	20
Toddlers (18-24 m)	$400.00	106	$298.37	22
Infants & Toddlers (0-24 m)	$443.75	38	$296.74	19
2-year-olds	$350.00	141	$234.93	36
3-year-olds	$305.94	154	$229.96	39
4-year-olds	$300.00	158	$226.00	41
5-year-olds	$300.00	58	$213.50	35
6-year-olds (school age)	$270.00	35	$172.50	18

N = sample size

Table 32: **Weekly Tuition Rates by Age - Centers, 75th Percentile, Region U**

	Full-Time	N	Part-Time	N
Infants (0-18 m)	$350.00	51	$178.50	4
Toddlers (18-24 m)	$330.00	39	$187.50	5
Infants & Toddlers (0-24 m)	$350.00	21	$175.50	5
2-year-olds	$288.88	59	$215.00	21
3-year-olds	$274.20	68	$167.50	22
4-year-olds	$257.50	69	$187.00	20
5-year-olds	$271.97	27	$126.88	18
6-year-olds (school age)	$205.00	25	$117.16	20

N = sample size

Table 33: **Weekly Tuition Rates by Age - Centers, 75th Percentile, Region V**

	Full-Time	N	Part-Time	N
Infants (0-18 m)	$291.88	30	$131.25	3
Toddlers (18-24 m)	$293.75	26	$131.25	3
Infants & Toddlers (0-24 m)	$250.00	9	$131.25	3
2-year-olds	$240.00	40	$136.39	6
3-year-olds	$213.75	38	$128.43	7
4-year-olds	$200.00	40	$128.43	7
5-year-olds	$195.00	13	$135.64	6
6-year-olds (school age)	$196.25	8	$136.50	4

N = sample size

Table 34: **Weekly Tuition Rates by Age - Centers, 75th Percentile, Region W**

	Full-Time	N	Part-Time	N
Infants (0-18 m)	$480.00	225	$408.75	42
Toddlers (18-24 m)	$453.00	214	$375.00	47
Infants & Toddlers (0-24 m)	$450.00	75	$300.00	26
2-year-olds	$375.92	308	$302.50	95
3-year-olds	$346.32	327	$255.00	105
4-year-olds	$333.33	349	$264.19	110
5-year-olds	$345.00	157	$261.56	96
6-year-olds (school age)	$237.25	183	$142.25	142

N = sample size

Table 35: **Weekly Tuition Rates by Age - Centers, 75th Percentile, Region X**

	Full-Time	N	Part-Time	N
Infants (0-18 m)	$585.00	176	$440.00	28
Toddlers (18-24 m)	$575.00	185	$437.50	38
Infants & Toddlers (0-24 m)	$587.27	70	$415.38	16
2-year-olds	$485.00	255	$370.00	90
3-year-olds	$452.26	288	$340.00	100
4-year-olds	$440.23	296	$340.00	94
5-year-olds	$448.75	128	$344.00	81
6-year-olds (school age)	$359.00	67	$252.75	44

N = sample size

Table 36: **Weekly Tuition Rates by Age - Centers, 75th Percentile, Region Y**

	Full-Time	N	Part-Time	N
Infants (0-18 m)	$474.50	201	$347.50	34
Toddlers (18-24 m)	$466.50	195	$357.50	38
Infants & Toddlers (0-24 m)	$465.00	65	$325.00	21
2-year-olds	$375.47	254	$284.31	85
3-year-olds	$345.00	281	$251.50	96
4-year-olds	$340.00	287	$251.00	94
5-year-olds	$347.75	110	$258.75	78
6-year-olds (school age)	$314.25	78	$175.00	55

N = sample size

Table 37: **Weekly Tuition Rates by Age - Centers, 75th Percentile, Region Z**

	Full-Time	N	Part-Time	N
Infants (0-18 m)	$331.25	14	$115.00	3
Toddlers (18-24 m)	$305.00	17	$115.00	3
Infants & Toddlers (0-24 m)	$310.00	8	$127.50	3
2-year-olds	$235.93	23	$148.13	6
3-year-olds	$228.75	26	$172.88	8
4-year-olds	$219.15	26	$176.25	7
5-year-olds	$242.37	14	$180.00	6
6-year-olds (school age)	$218.00	11	$118.50	7

N = sample size

FCCs

Table 38: **Weekly Tuition Rates by Age - FCCs, 75th Percentile, Region B**

	Full-Time	N	Part-Time	N
Infants (0-18 m)	$300.00	200	$200.00	38
Toddlers (18-24 m)	$300.00	160	$200.00	38
Infants & Toddlers (0-24 m)	$305.00	63	$200.00	36
2-year-olds	$250.00	207	$175.00	39
3-year-olds	$250.00	181	$175.00	41
4-year-olds	$250.00	172	$162.50	40
5-year-olds	$250.00	66	$160.00	41
6-year-olds (school age)	$250.00	53	$157.50	38

N = sample size

Table 39: **Weekly Tuition Rates by Age - FCCs, 75th Percentile, Region U**

	Full-Time	N	Part-Time	N
Infants (0-18 m)	$250.00	87	$175.00	49
Toddlers (18-24 m)	$245.50	80	$162.50	51
Infants & Toddlers (0-24 m)	$250.00	61	$175.00	49
2-year-olds	$225.00	92	$152.50	58
3-year-olds	$202.50	91	$150.00	59
4-year-olds	$203.75	82	$150.00	57
5-year-olds	$200.00	62	$147.50	55
6-year-olds (school age)	$200.00	48	$125.00	54

N = sample size

Table 40: **Weekly Tuition Rates by Age - FCCs, 75th Percentile, Region V**

	Full-Time	N	Part-Time	N
Infants (0-18 m)	$225.00	66	$165.63	20
Toddlers (18-24 m)	$223.75	50	$175.00	21
Infants & Toddlers (0-24 m)	$225.00	34	$165.63	20
2-year-olds	$200.00	75	$162.50	24
3-year-olds	$190.00	75	$156.88	26
4-year-olds	$180.00	73	$135.00	25
5-year-olds	$177.50	40	$135.00	23
6-year-olds (school age)	$165.00	33	$130.00	21

N = sample size

Table 41: **Weekly Tuition Rates by Age - FCCs, 75th Percentile, Region W**

	Full-Time	N	Part-Time	N
Infants (0-18 m)	$350.00	358	$240.00	113
Toddlers (18-24 m)	$330.00	302	$225.00	113
Infants & Toddlers (0-24 m)	$345.00	173	$221.88	102
2-year-olds	$300.00	394	$200.00	124
3-year-olds	$285.00	358	$200.00	128
4-year-olds	$275.00	325	$200.00	126
5-year-olds	$275.00	183	$200.00	118
6-year-olds (school age)	$245.00	135	$190.63	92

N = sample size

Table 42: **Weekly Tuition Rates by Age - FCCs, 75th Percentile, Region X**

	Full-Time	N	Part-Time	N
Infants (0-18 m)	$400.00	219	$300.00	78
Toddlers (18-24 m)	$380.00	198	$281.25	79
Infants & Toddlers (0-24 m)	$400.00	141	$300.00	75
2-year-olds	$365.00	239	$270.00	81
3-year-olds	$350.00	229	$250.00	82
4-year-olds	$350.00	212	$250.00	83
5-year-olds	$350.00	137	$250.00	79
6-year-olds (school age)	$320.00	76	$223.75	54

N = sample size

Table 43: **Weekly Tuition Rates by Age - FCCs, 75th Percentile, Region Y**

	Full-Time	N	Part-Time	N
Infants (0-18 m)	$325.00	288	$220.00	97
Toddlers (18-24 m)	$300.00	232	$200.00	98
Infants & Toddlers (0-24 m)	$325.00	150	$210.00	94
2-year-olds	$280.00	298	$200.00	107
3-year-olds	$280.00	307	$200.00	109
4-year-olds	$275.00	264	$200.00	109
5-year-olds	$280.00	155	$187.50	108
6-year-olds (school age)	$260.00	113	$178.75	82

N = sample size

Table 44: **Weekly Tuition Rates by Age - FCCs, 75th Percentile, Region Z**

	Full-Time	N	Part-Time	N
Infants (0-18 m)	$220.00	33	$150.00	12
Toddlers (18-24 m)	$200.00	30	$150.00	12
Infants & Toddlers (0-24 m)	$200.00	22	$150.00	11
2-year-olds	$187.88	35	$125.00	16
3-year-olds	$184.50	34	$125.00	16
4-year-olds	$179.00	35	$125.00	16
5-year-olds	$175.00	22	$125.00	16
6-year-olds (school age)	$188.75	20	$110.63	14

N = sample size

Analysis of Child Care Scholarship Program (CCSP) Participation

The provider survey also collected data on program participation in CCSP, including how many respondents are actively participating, have CCSP-funded children currently enrolled, and what barriers, if any, providers face when accessing CCSP funding.

Program Participation

Across respondents from all site types, 74% reported that their site participated in CCSP. Of the FCC sites that responded (including family child care homes and large family child care homes), 68% participated in CCSP, and of the Center sites (including centers and Letter of Compliance Facilities), 81% participated (Table 45).

Table 45: **Subsidy Program Participation – All Sites***

	Centers		FCCs		All Sites	
	N	%	N	%	N	%
Yes	653	81%	569	68%	1,222	74%
No	110	14%	212	25%	322	20%
Missing	46	6%	57	7%	103	6%
Total	**809**	**100%**	**838**	**100%**	**1,647**	**100%**

*Survey data only
N = sample size

The 1,222 sites participating in CCSP reported 12,795 currently enrolled children receiving a subsidy through CCSP, for an overall average of 10.5 CCSP children per participating site. However, the number of children per participating site varied by site type; family child care homes reported an average of 3.1 children per site who received CCSP subsidies, while centers reported an average of 17.1 CCSP children per site (Table 46).

Table 46: **Number of Enrolled CCSP Children at Participating Sites***

	Total CCSP Children	Mean CCSP Per Site	Min CCSP Per Site	Max CCSP Per Site
Child Care Centers (n=631)	10,799	17.1	0	265
Family Child Care Homes (n=520)	1,621	3.1	0	16
Large Family Child Care Home (n=49)	233	4.8	0	24
Letter of Compliance Facility (n=22)	142	6.5	0	25
All Participating Sites (n=1222)	**12,795**	**10.5**	**0**	**265**

*Survey data only

Barriers to Participation

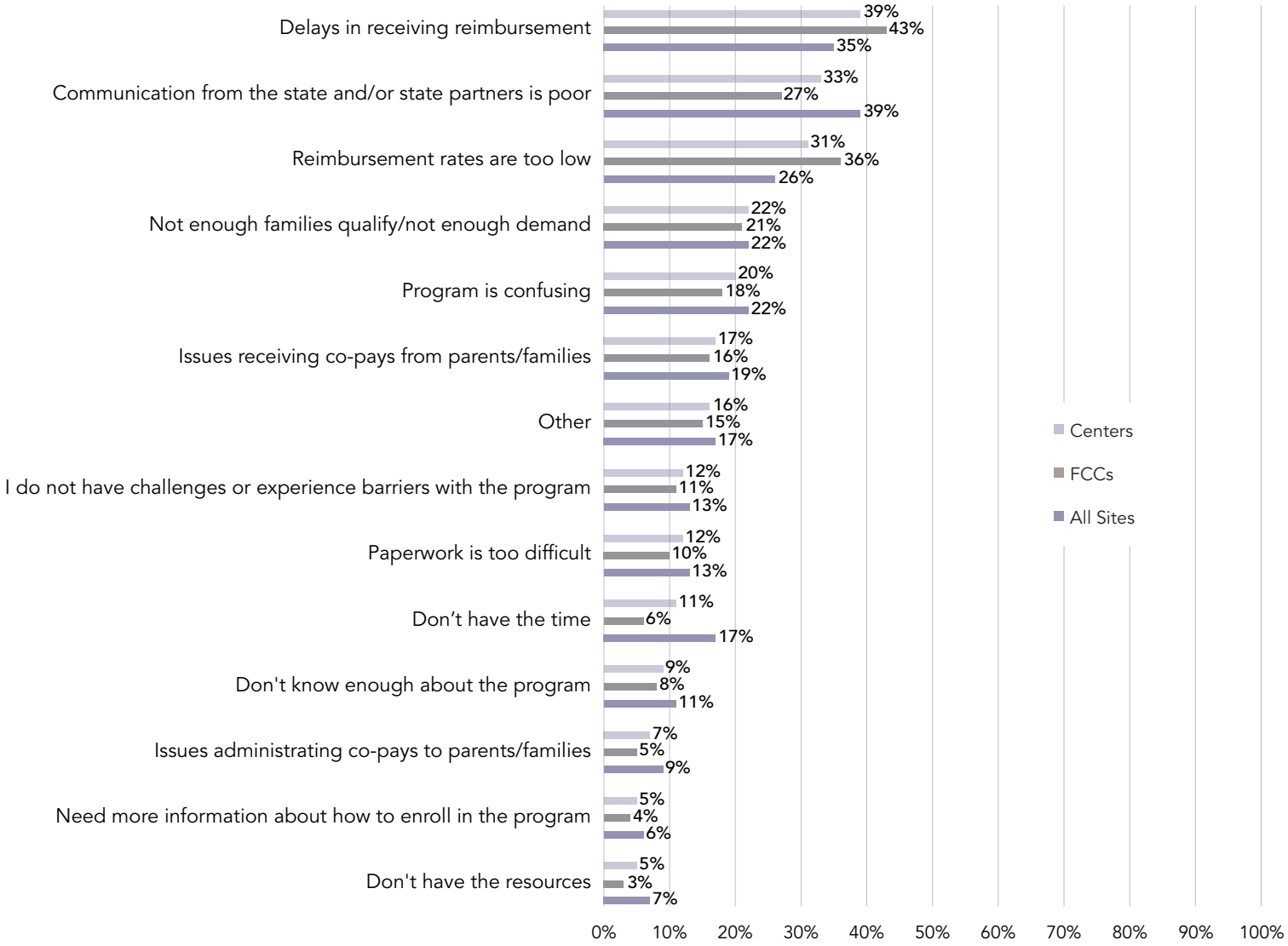
The sites that did not participate in the CCSP program provided a variety of reasons for their nonparticipation. Respondents were given a list of potential barriers to participation in CCSP (plus an "Other" option) and were asked to check all that applied. The three selected most by centers and FCCs were:

- Delays in receiving reimbursement (39% of all sites)
- Communication from the state and/or state partners is poor (33% of all sites)

- Reimbursement rates are too low (31% of all sites)

Within FCC sites, the number of providers concerned about delays in receiving reimbursement rose to almost half of FCC respondents (43%). However, poor communication from the state or state partners was a concern for fewer FCC respondents (27%) as compared to center respondents (39%) (Figure 1).

Figure 1: **Barriers to Participation in CCSP**



Participants also listed additional barriers to participation under the "Other - Write In" category. These open-ended responses were coded using a bottom-up process and were grouped by themes emerging from the responses (n=261; Table 49). Responses could include more than one theme. The five most common barriers emerging as themes from the "Other" category were:

- Payments are late, incorrect, or inconsistent (18% of write-ins)
- Problems with True Up tracking and advance payment system (16% of write-ins)
- Problems reaching program administrators and getting information or answers (14% of write-ins)
- Program portal is inefficient or difficult to navigate (13% of write-ins)
- Parents have difficulty with program portal (11% of write-ins)

Additional barriers to participation in CCSP were also mentioned by multiple respondents, although less commonly. All barriers that emerged as themes from open-ended responses are listed in Table 47.

Table 47: **Barriers to CCSP Participation: Open-Ended Answer Themes***

	N	% of write-ins
Payments are late, incorrect, or inconsistent	47	18%
Problems with True Up tracking and advance payment system	42	16%
Problems reaching program administrators, getting information and answers	37	14%
Program portal is inefficient or difficult to navigate	34	13%
Parents have difficulty with program portal	30	11%
Not many parents participate, lack of interest at this site	26	10%
Attendance verification is difficult for providers and parents	25	10%
Program is flawed or has decreased in quality recently	24	9%
Don't get paid, or must pay state back, when children are absent or leave care	16	6%
Not interested/ no reason specified	15	6%
Payments are too low	11	4%
Trouble getting co-pays from parents	10	4%
Qualification benchmark is too low; families who qualify can't afford the cost of care/ enrollment fee	9	3%
Site is not in EXCELS; EXCELS levels or qualifications are too difficult to achieve	8	3%
Site is not eligible (e.g. part-time only, private school)	6	2%
Not compatible with site's other funding, or site payment or enrollment schedule	6	2%
The 5-day termination notice for child leaving program is too short; too much turnover	3	1%
Plan to participate in future; trying to get EXCELS to participate	2	1%
Program has no bilingual staff or language support	2	1%
Suggest another alternative program or solution	2	1%
Have heard negative things about CCSP parents	1	0.4%
No problems	11	4%

*Survey data only. Participants' write-in responses for the "Other" option were coded and grouped by theme. Percents add to more than 100% because each answer could contain multiple themes.
N = sample size

Co-Payments and Additional Charges

Providers were asked if they charge families the difference between the subsidy payment and co-pay if there is a gap between that amount and their tuition rate. Most child care centers (81%), family child care homes (70%), large family child care homes (69%), and Letter of Compliance Facilities (68%) responded that they did charge parents the difference in these cases; child care centers were most likely to report these additional charges (Table 48).

Table 48: **CCSP Co-Pay Practices: All Participating Sites***

If the subsidy payments plus the parent co-pay are not enough to cover your tuition rate, do you charge parents the difference?	YES		NO		MISSING	
	N	%	N	%	N	%
Centers (N=631)	511	81%	111	18%	9	1%
Family Child Care Homes (N=520)	366	70%	138	27%	16	3%
Large Family Child Care Homes (N=49)	34	69%	13	27%	2	4%
Letter of Compliance Facilities (N=22)	15	68%	5	23%	2	9%
TOTAL (N=1,222)	**926**	**76%**	**267**	**22%**	**29**	**2%**

*Survey data only
N = sample size









Narrow Cost Analysis

In addition to the market rate survey, CCDF Lead Agencies are required to complete a Narrow Cost Analysis (NCA). MSDE engaged P5FS to complete an analysis meeting the CCDF requirements for a NCA alongside the MRS. This NCA provides estimates of the costs for (1) child care providers' implementation of the health, safety, quality, and staffing requirements, aligned with Maryland's child care licensing regulations and (2) the costs of higher quality care, aligned with Maryland's quality rating and improvement system, Maryland EXCELS.

NCA Methodology

To conduct the NCA, P5FS created a customized Excel-based child care cost model that accounts for Maryland's specific context. The Maryland Child Care Cost Model uses a similar methodology to the federal Provider Cost of Quality Calculator but is customized to the state context, accounting for state-specific data, and incorporating Maryland's licensing requirements and quality standards. In this way, the dynamic cost model is able to estimate the cost to operate a child care program that meets CCDF requirements and Maryland requirements to be eligible to access CCSP funding.

Maryland's Child Care Cost Model provides estimates of the cost of care with multiple variations, including (1) geographic location, (2) provider type or category, (3) age of child, (4) program size, and (5) Maryland EXCELS level:

1. **Geographic Location:** The model provides estimates for the cost of care aligned with each of the seven regions used by CCSP, as informed by years of market rate survey work. The cost model incorporates these seven regions, including variations in salary assumptions for each of the regions, informed by the market rate and cost of care survey conducted in 2024.
2. **Provider type:** The model includes the ability to run scenarios estimating the cost of care in child care centers and in family child care homes, providing distinct results for these two settings.

3. **Age of child:** Within each setting, the model can estimate the cost of care for different ages of children. The model provides results by age of child, aligned with Maryland's age definitions in child care licensing. Results are provided for infants (6 weeks-18 months); toddlers (18-24 months); 2-year-olds; preschoolers (3- to 5-year-olds); and school-age children (6- to 12-year-olds), with age-specific costs driven by state ratio and group size regulations. The model produces variations in the cost of care by age by allocating classroom personnel costs to the children within that classroom, and the variations in ratio/group size requirements lead to a variance in the cost of care. In family child care settings, the model does not provide differences in the cost of care by age due to the program operating as essentially a single classroom without the age-based ratio/group size regulations that exist in child care centers. The model provides a different cost for school-age care, based on partial-year attendance, accounting for full time during the summer and school breaks, and before/after school care at other times of the year.
4. **Program size:** The model allows users to run scenarios for child care centers with different numbers of classrooms, across different age settings, with ratio and group size regulations determining the total number of children served. In family child care settings, users can enter the number of children served up to the maximum capacity allowed under licensing regulations.
5. **Maryland EXCELS level:** The model can be run at each of the five levels of Maryland EXCELS, with the additional costs of meeting higher-quality levels included as appropriate.

Cost to Meet Licensing Regulations

The Maryland Child Care Cost Model fully incorporates the state's child care licensing regulations specific to child care centers, family child care homes and large family child care homes, as well as quality standards in Maryland EXCELS. Relevant cost drivers in these regulations were identified and incorporated into the model to determine the cost of care at the base level of quality for a program receiving child care subsidy funding.

In the cost model, these standards are used to determine the ratio and group size assumptions, the required training, and the materials and physical space required to meet the needs of children in the program. The staffing model for centers is based on the typical staffing model identified to meet Maryland's licensing requirements, including maintaining ratio and group size at all times the program is open. In the small family child care home, the provider/owner is the only staff member. In large family child care homes, a full-time assistant is included so that the program can serve up to 12 children. Annual training/professional development is included at 12 hours per teaching staff member per year to meet licensing requirements, for both center and family child care settings. The cost of one family conference per year is also included for all settings. These values are used to calculate the cost of substitute or floater teachers to cover classrooms or the home setting while teachers/providers are participating in professional development or leading a family conference. Default data from the PCQC (which is state specific) are used to determine values for nonpersonnel expenses, including classroom materials. Occupancy costs are based on licensing requirements for square-foot-per-child of indoor space and outdoor space.

Salary assumptions, for both center and family child care settings, are informed by data collected in the 2024 MRS/Cost of Care Survey. Data on lead

teacher and assistant teacher salaries were analyzed by region and provider type. This enabled P5FS to develop a salary scale that reflects current salaries and current geographic differences in those salaries. Salaries for other staff in the program are estimated based on data from the U.S. Bureau of Labor Statistics (BLS). In this way, the cost model is able to estimate the current cost of care, based on the current compensation levels that programs are able to pay, but does not capture the cost of care inclusive of the higher salaries that fully reflect the critical role of early childhood educators and salaries that are necessary to recruit and retain a stable professional workforce. Annual salaries for lead teachers in center-based programs used in the cost model for each region are shown in Table 49.

Table 49: **Child care center, lead teacher annual salaries, by region**

Region	Lead teacher annual salary
Region B	$39,986
Region U	$37,556
Region V	$36,838
Region W	$38,770
Region X	$43,270
Region Y	$39,255
Region Z	$37,156

In the family child care setting, an annual salary is built into the model for the provider/owner. While many home-based providers do not pay themselves a salary, the Maryland Child Care Cost Model includes a salary/income to ensure the cost estimates for home-based care incorporate the need for provider/owners to make a living, and not rely solely on what is left over after all expenses have been paid. Salary data for the FCC provider/owner and FCC assistants are also based on data collected in the MRS/Cost of Care survey, reflecting current compensation levels for this workforce. Annual salary/income assumptions for family child care provider/owners in each region used in the cost model are shown in Table 50.

Table 50: **Family child care, provider/owner annual salary/income, by region**

Region	FCC Provider/owner annual salary or income
Region B	$27,437
Region U	$25,769
Region V	$25,277
Region W	$26,603
Region X	$29,691
Region Y	$26,936
Region Z	$25,495

Benefits are included at the base level in the model in recognition of the need for providers to offer a competitive compensation package. At the base level, the model includes 10 days of paid sick leave and 10 days of paid leave, which is accounted for as a cost in the model by including the expense of hiring a floater or substitute to cover while the employee or provider/owner is on leave. The model also includes a contribution to health insurance of $6,251 annually per employee. This value is based on data from the Kaiser Family Foundation for the average employer contribution to employee health insurance in Maryland. These benefits apply in both the child care center and family child care models.

Default scenarios were created for each setting to estimate the cost of care. In the center-based programs, the default scenario includes five classrooms, serving infants, toddlers, 2-year-olds, preschoolers, and school-age children, and has a total capacity of 88 children. The small family child care home setting uses a default capacity of eight children, with no more than two under the age of 2 years old. The large family child care home setting uses a default capacity of 12 children, with no more than two under the age of 2.

Cost to Meet Higher-Quality Standards

High-quality is defined by the Maryland EXCELS quality rating and improvement system. Maryland EXCELS provides a five-level pathway to continuous quality improvement. To be eligible to receive child care subsidy funding, programs must participate in MD EXCELS, and programs at levels 3 and above are eligible to receive increased subsidy payments.

Several adjustments are made in the model to account for the higher quality standards required by MD EXCELS, based on analysis of cost drivers within the standards. These adjustments are also informed by data collected in the MRS/Cost of Care Survey.

- **Family Engagement:** The model includes time for the teacher to prepare and lead family conferences, with the cost of a floater or substitute included to maintain ratios/group size while the teacher is leading a conference. At MD EXCELS level 1, the model includes time for one conference per year. At MD EXCELS levels 4 and 5 this coverage is increased to two family conferences per year.
- **Staff meetings:** Additional time for substitutes or floaters is included to allow staff to participate in staff meetings. At MD EXCELS level 2, time for four staff meetings per year is included. At levels 3 and above, time for monthly staff meetings is included.
- **Classroom coverage:** By default, the cost model includes substitute or floater time to ensure the program can maintain ratios at all times, including open/close and during breaks. At MD EXCELS level 1, this translates to 20% additional coverage in each classroom, or 8 hours per week. To provide additional time for teachers to engage in lesson planning, developmental screenings, and child observations, this coverage is increased to 25% at levels 2-4, and to 30% at level 5.
- **Increased compensation:** Reflecting the increased staff qualification requirements at higher levels of EXCELS, the cost model includes the incremental cost of paying higher salaries aligned with the higher levels of required qualifications. Data from the 2024 MRS/Cost of Care Survey inform the percentage increase at each level. At level 3, salaries increase 7% from the base; at level 4 the increase is 12% from the base; and at level 5 salaries increase 29% from the base.

Gap Between Price and Cost

The Maryland Child Care Cost Model was used to estimate both the true cost to provide licensed child care and to meet higher quality standards under MD EXCELS, and to estimate the gap between this cost and current scholarship rates (Tables 51-65). P5FS calculated the estimated weekly cost of care at each of the five levels of MD EXCELS, for each of the seven regions, and for child care centers and both small and large family child care homes. The gaps between the estimated cost of care at each level of MD EXCELS and Maryland's current subsidy payment rates, inclusive of tiered reimbursement, were also calculated.

Costs and subsidy rates presented are based on full-time care for infants, toddlers, and preschoolers. School-age results are based on costs assigned to school-age care, taking into account their part-time status, with a modification of the full-time subsidy rate based on units of attendance typical of school-age services. As noted, salary assumptions in these scenarios are based on current salaries, as reported in the MRS/Cost of Care survey. In that way, the results reflect the current cost of care, without adjustments to salaries to better reflect the compensation necessary to recruit and retain a stable workforce.

Note, the gap analysis calculates by how much subsidy is under/over the cost of care. A negative gap number indicates the subsidy rate is less than the estimated cost of care. A positive gap number indicates the subsidy rate is more than the estimated cost of care.



Child Care Centers

Table 51: **Child Care Center, EXCELS level 1**

Child Care Center	Region						
	B	U	V	W	X	Y	Z
Cost of care, weekly							
Infants	$627	$603	$604	$612	$651	$620	$602
Toddlers	$410	$395	$395	$401	$425	$405	$394
2-year-olds	$323	$312	$312	$316	$334	$320	$312
3- & 4-year-olds	$323	$312	$312	$316	$334	$320	$312
School age	$144	$139	$139	$141	$149	$143	$139
Subsidy rate, weekly							
Infants (0-24 m)	$303	$296	$242	$370	$481	$378	$262
Child (24 m and up)	$250	$205	$175	$262	$381	$278	$183
School age	$150	$123	$105	$157	$229	$167	$110
Gap between cost and subsidy rate, weekly							
Infants	($324)	($307)	($362)	($242)	($170)	($242)	($340)
Toddlers	($107)	($99)	($153)	($31)	$56	($27)	($132)
2-year-olds	($73)	($107)	($137)	($54)	$47	($42)	($129)
3- & 4-year-olds	($73)	($107)	($137)	($54)	$47	($42)	($129)
School age	$6	($16)	($34)	$16	$80	$24	($29)

Table 52: **Child Care Center, EXCELS level 2**

Child Care Center	Region						
	B	U	V	W	X	Y	Z
Cost of care, weekly							
Infants	$639	$615	$615	$624	$664	$632	$613
Toddlers	$417	$402	$402	$408	$432	$412	$401
2-year-olds	$328	$317	$317	$321	$339	$325	$316
3- & 4-year-olds	$328	$317	$317	$321	$339	$325	$316
School age	$146	$141	$141	$143	$151	$144	$141
Subsidy rate, weekly							
Infants (0-24 m)	$303	$296	$242	$370	$481	$378	$262
Child (24 m and up)	$250	$205	$175	$262	$381	$278	$183
School age	$150	$123	$105	$157	$229	$167	$110
Gap between cost and subsidy rate, weekly							
Infants	($336)	($319)	($373)	($254)	($183)	($254)	($351)
Toddlers	($114)	($106)	($160)	($38)	$49	($34)	($139)
2-year-olds	($78)	($112)	($142)	($59)	$42	($47)	($133)
3- & 4-year-olds	($78)	($112)	($142)	($59)	$42	($47)	($133)
School age	$4	($18)	($36)	$14	$78	$22	($31)

Table 53: **Child Care Center, EXCELS level 3**

Child Care Center	Region						
	B	U	V	W	X	Y	Z
Cost of care, weekly							
Infants	$669	$642	$643	$652	$696	$661	$641
Toddlers	$434	$419	$419	$425	$451	$430	$417
2-year-olds	$341	$329	$329	$334	$353	$337	$328
3- & 4-year-olds	$341	$329	$329	$334	$353	$337	$328
School age	$151	$146	$146	$148	$157	$150	$146
Subsidy rate, weekly							
Infants (0-24 m)	$370	$361	$295	$451	$587	$461	$320
Child (24 m and up)	$275	$226	$193	$288	$419	$306	$201
School age	$165	$135	$116	$173	$251	$183	$121
Gap between cost and subsidy rate, weekly							
Infants	($299)	($281)	($348)	($201)	($109)	($200)	($321)
Toddlers	($65)	($57)	($124)	$27	$136	$31	($98)
2-year-olds	($66)	($104)	($137)	($45)	$66	($31)	($127)
3- & 4-year-olds	($66)	($104)	($137)	($45)	$66	($31)	($127)
School age	$14	($11)	($31)	$25	$95	$34	($25)

Table 54: **Child Care Center, EXCELS level 4**

Child Care Center	Region						
	B	U	V	W	X	Y	Z
Cost of care, weekly							
Infants	$691	$663	$664	$674	$719	$683	$662
Toddlers	$448	$431	$431	$437	$465	$443	$430
2-year-olds	$350	$338	$338	$343	$363	$347	$337
3- & 4-year-olds	$350	$338	$338	$343	$363	$347	$337
School age	$156	$150	$150	$152	$161	$154	$150
Subsidy rate, weekly							
Infants (0-24 m)	$415	$406	$332	$507	$659	$518	$359
Child (24 m and up)	$298	$244	$208	$312	$453	$331	$218
School age	$179	$146	$125	$187	$272	$198	$131
Gap between cost and subsidy rate, weekly							
Infants	($276)	($258)	($333)	($167)	($60)	($165)	($303)
Toddlers	($33)	($26)	($100)	$70	$194	$75	($71)
2-year-olds	($53)	($94)	($130)	($31)	$90	($16)	($120)
3- & 4-year-olds	($53)	($94)	($130)	($31)	$90	($16)	($120)
School age	$23	($4)	($25)	$35	$111	$44	($19)

Table 55: **Child Care Center, EXCELS level 5**

Child Care Center	Region						
	B	U	V	W	X	Y	Z
Cost of care, weekly							
Infants	$774	$741	$743	$753	$807	$765	$740
Toddlers	$497	$478	$478	$485	$518	$492	$476
2-year-olds	$387	$372	$372	$378	$402	$382	$371
3- & 4-year-olds	$387	$372	$372	$378	$402	$382	$371
School age	$171	$165	$165	$167	$178	$169	$164
Subsidy rate, weekly							
Infants (0-24 m)	$436	$426	$348	$533	$693	$544	$377
Child (24 m and up)	$323	$264	$226	$338	$491	$359	$236
School age	$194	$159	$135	$203	$295	$215	$142
Gap between cost and subsidy rate, weekly							
Infants	($338)	($315)	($394)	($221)	($115)	($220)	($362)
Toddlers	($61)	($51)	($130)	$48	$175	$53	($99)
2-year-olds	($64)	($108)	($146)	($40)	$90	($24)	($135)
3- & 4-year-olds	($64)	($108)	($146)	($40)	$90	($24)	($135)
School age	$22	($6)	($29)	$35	$117	$46	($23)

Family Child Care

Table 56: **Family Child Care, EXCELS level 1**

Family Child Care	Region						
	B	U	V	W	X	Y	Z
Cost of care, weekly							
Infants (0-24 m)	$190	$183	$181	$186	$199	$188	$182
Children (24 m and up)	$190	$183	$181	$186	$199	$188	$182
School age	$102	$97	$96	$99	$105	$99	$96
Subsidy rate, weekly							
Infants (0-24 m)	$210	$200	$175	$270	$325	$220	$168
Children (24 m and up)	$182	$176	$142	$230	$300	$220	$150
School age	$109	$106	$85	$138	$180	$132	$90
Gap between cost and subsidy rate, weekly							
Infants (0-24 m)	$20	$17	($6)	$84	$126	$62	($14)
Children (24 m and up)	($8)	($7)	($39)	$44	$101	$32	($32)
School age	$7	$9	($11)	$39	$75	$33	($6)

Table 57: **Family Child Care, EXCELS level 2**

Family Child Care	Region						
	B	U	V	W	X	Y	Z
Cost of care, weekly							
Infants (0-24 m)	$195	$188	$186	$191	$204	$193	$187
Children (24 m and up)	$195	$188	$186	$191	$204	$193	$187
School age	$103	$99	$98	$101	$108	$102	$99
Subsidy rate, weekly							
Infants (0-24 m)	$210	$200	$175	$270	$325	$250	$168
Children (24 m and up)	$182	$176	$142	$230	$300	$220	$150
School age	$109	$106	$85	$138	$180	$132	$90
Gap between cost and subsidy rate, weekly							
Infants (0-24 m)	$15	$12	($11)	$79	$121	$57	($19)
Children (24 m and up)	($13)	($12)	($44)	$39	$96	$27	($37)
School age	$6	$6	($13)	$37	$72	$30	($9)

Table 58: **Family Child Care, EXCELS level 3**

Family Child Care	Region						
	B	U	V	W	X	Y	Z
Cost of care, weekly							
Infants (0-24 m)	$203	$196	$193	$199	$213	$201	$194
Children (24 m and up)	$203	$196	$193	$199	$213	$201	$194
School age	$108	$104	$102	$105	$113	$106	$103
Subsidy rate, weekly							
Infants (0-24 m)	$233	$222	$194	$300	$361	$278	$186
Children (24 m and up)	$200	$194	$156	$253	$330	$242	$165
School age	$120	$116	$94	$152	$198	$145	$99
Gap between cost and subsidy rate, weekly							
Infants (0-24 m)	$30	$26	$1	$100	$148	$77	($8)
Children (24 m and up)	($3)	($2)	($37)	$54	$117	$41	($29)
School age	$13	$13	($9)	$46	$85	$39	($4)

Table 59: **Family Child Care, EXCELS level 4**

Family Child Care	Region						
	B	U	V	W	X	Y	Z
Cost of care, weekly							
Infants (0-24 m)	$209	$201	$199	$205	$220	$207	$200
Children (24 m and up)	$209	$201	$199	$205	$220	$207	$200
School age	$111	$107	$105	$109	$116	$110	$106
Subsidy rate, weekly							
Infants (0-24 m)	$256	$244	$214	$329	$397	$305	$205
Children (24 m and up)	$220	$213	$172	$278	$363	$266	$182
School age	$132	$128	$103	$167	$218	$160	$109
Gap between cost and subsidy rate, weekly							
Infants (0-24 m)	$47	$43	$14	$124	$177	$98	$5
Children (24 m and up)	$11	$11	($27)	$73	$143	$59	($19)
School age	$21	$21	($2)	$58	$101	$50	$3

Table 60: **Family Child Care, EXCELS level 5**

Family Child Care	Region						
	B	U	V	W	X	Y	Z
Cost of care, weekly							
Infants (0-24 m)	$235	$225	$223	$230	$247	$232	$224
Children (24 m and up)	$235	$225	$223	$230	$247	$232	$224
School age	$124	$119	$118	$122	$131	$123	$119
Subsidy rate, weekly							
Infants (0-24 m)	$265	$252	$221	$340	$410	$315	$212
Children (24 m and up)	$233	$225	$182	$294	$384	$282	$192
School age	$140	$135	$109	$177	$230	$169	$115
Gap between cost and subsidy rate, weekly							
Infants (0-24 m)	$30	$27	($2)	$110	$162	$83	($12)
Children (24 m and up)	($2)	($0)	($41)	$64	$137	$50	($32)
School age	$15	$16	($9)	$55	$100	$46	($3)

Large Family Child Care

Table 61: **Large Family Child Care, EXCELS level 1**

Large Family Child Care	Region						
	B	U	V	W	X	Y	Z
Cost of care, weekly							
Infants (0-24 m)	$238	$229	$226	$233	$250	$235	$228
Children (24 m and up)	$238	$229	$226	$233	$250	$235	$228
School age	$119	$114	$113	$117	$125	$118	$114
Subsidy rate, weekly							
Infants (0-24 m)	$210	$200	$175	$270	$325	$250	$168
Children (24 m and up)	$182	$176	$142	$230	$300	$220	$150
School age	$109	$106	$85	$138	$180	$132	$90
Gap between cost and subsidy rate, weekly							
Infants (0-24 m)	($28)	($29)	($51)	$37	$75	$15	($60)
Children (24 m and up)	($56)	($53)	($84)	($3)	$50	($15)	($78)
School age	($10)	($9)	($28)	$21	$55	$14	($24)

Table 62: **Large Family Child Care, EXCELS level 2**

Large Family Child Care	Region						
	B	U	V	W	X	Y	Z
Cost of care, weekly							
Infants (0-24 m)	$245	$236	$233	$240	$257	$242	$234
Children (24 m and up)	$245	$236	$233	$240	$257	$242	$234
School age	$123	$118	$117	$120	$129	$121	$117
Subsidy rate, weekly							
Infants (0-24 m)	$210	$200	$175	$270	$325	$250	$168
Children (24 m and up)	$182	$176	$142	$230	$300	$220	$150
School age	$109	$106	$85	$138	$180	$132	$90
Gap between cost and subsidy rate, weekly							
Infants (0-24 m)	($35)	($36)	($58)	$30	$68	$8	($66)
Children (24 m and up)	($63)	($60)	($91)	($10)	$43	($22)	($84)
School age	($13)	($12)	($31)	$18	$51	$11	($27)

Table 63: **Large Family Child Care, EXCELS level 3**

Large Family Child Care	Region						
	B	U	V	W	X	Y	Z
Cost of care, weekly							
Infants (0-24 m)	$256	$246	$243	$251	$269	$253	$245
Children (24 m and up)	$256	$246	$243	$251	$269	$253	$245
School age	$128	$123	$122	$126	$135	$126	$122
Subsidy rate, weekly							
Infants (0-24 m)	$233	$222	$194	$300	$361	$278	$186
Children (24 m and up)	$200	$194	$156	$253	$330	$242	$165
School age	$120	$116	$94	$152	$198	$145	$99
Gap between cost and subsidy rate, weekly							
Infants (0-24 m)	($23)	($24)	($49)	$49	$91	$24	($58)
Children (24 m and up)	($56)	($53)	($87)	$2	$61	($11)	($80)
School age	($8)	($7)	($28)	$26	$63	$19	($23)

Table 64: **Large Family Child Care, EXCELS level 4**

Large Family Child Care	Region						
	B	U	V	W	X	Y	Z
Cost of care, weekly							
Infants (0-24 m)	$264	$254	$251	$259	$278	$261	$252
Children (24 m and up)	$264	$254	$251	$259	$278	$261	$252
School age	$132	$127	$126	$129	$139	$131	$126
Subsidy rate, weekly							
Infants (0-24 m)	$256	$244	$214	$329	$397	$305	$205
Children (24 m and up)	$220	$213	$172	$278	$363	$266	$182
School age	$132	$128	$103	$167	$218	$160	$109
Gap between cost and subsidy rate, weekly							
Infants (0-24 m)	($8)	($10)	($37)	$70	$118	$44	($47)
Children (24 m and up)	($44)	($41)	($79)	$19	$85	$5	($71)
School age	($0)	$1	($22)	$38	$79	$29	($17)

Table 65: **Large Family Child Care, EXCELS level 5**

Large Family Child Care	Region						
	B	U	V	W	X	Y	Z
Cost of care, weekly							
Infants (0-24 m)	$299	$286	$283	$292	$315	$295	$284
Children (24 m and up)	$299	$286	$283	$292	$315	$295	$284
School age	$149	$143	$141	$146	$158	$147	$142
Subsidy rate, weekly							
Infants (0-24 m)	$265	$252	$221	$340	$410	$315	$212
Children (24 m and up)	$233	$225	$182	$294	$384	$282	$192
School age	$140	$135	$109	$177	$230	$169	$115
Gap between cost and subsidy rate, weekly							
Infants (0-24 m)	($34)	($34)	($62)	$48	$94	$20	($73)
Children (24 m and up)	($66)	($61)	($101)	$2	$69	($13)	($92)
School age	($10)	($8)	($32)	$30	$73	$21	($27)

Appendix A: Additional Reponse Rate Analysis

Table A1: **Representation of Provider Types in Survey Responses Only**

	Response N	Response %	Licensed N	Licensed %	Representation in Sample vs. Population
Child Care Centers	772	46.9%	2,423	35.9%	10.9%
Family Child Care Homes	772	46.9%	3,953	58.6%	-11.8%
Large Family Child Care Homes	66	4.0%	173	2.6%	1.4%
Letter of Compliance Facilities	37	2.2%	193	2.9%	-0.6%
Total	**1,647**	**100.0%**	**6,742**	**100.0%**	

N = sample size

Table A2: **Survey Responses Only by Provider Type and County**

	Child Care Center		Family Child Care Home		Large FCC Home		LOC Facility		
	N	**% of total**	**N**	**% of total**	**N**	**% of total**	**N**	**% of total**	TOTAL
Allegany	5	0.6%	13	1.7%	5	7.6%	1	2.7%	**24**
Anne Arundel	53	6.9%	46	6.0%	1	1.5%	8	21.6%	**108**
Baltimore City	79	10.2%	81	10.5%	7	10.6%	5	13.5%	**172**
Baltimore County	106	13.7%	112	14.5%	2	3.0%	4	10.8%	**224**
Calvert	19	2.5%	14	1.8%	2	3.0%	0	0.0%	**35**
Caroline	0	0.0%	8	1.0%	1	1.5%	0	0.0%	**9**
Carroll	30	3.9%	15	1.9%	2	3.0%	0	0.0%	**47**
Cecil	9	1.2%	6	0.8%	0	0.0%	0	0.0%	**15**
Charles	45	5.8%	24	3.1%	0	0.0%	0	0.0%	**69**
Dorchester	6	0.8%	7	0.9%	2	3.0%	0	0.0%	**15**
Frederick	35	4.5%	38	4.9%	5	7.6%	0	0.0%	**78**
Garrett	4	0.5%	3	0.4%	3	4.5%	1	2.7%	**11**
Harford	24	3.1%	35	4.5%	0	0.0%	4	10.8%	**63**
Howard	48	6.2%	46	6.0%	0	0.0%	4	10.8%	**98**
Kent	2	0.3%	6	0.8%	0	0.0%	0	0.0%	**8**

	Child Care Center		Family Child Care Home		Large FCC Home		LOC Facility		
	N	% of total	N	% of total	N	% of total	N	% of total	TOTAL
Montgomery	119	15.4%	115	14.9%	18	27.3%	3	8.1%	**255**
Prince George's	131	17.0%	116	15.0%	10	15.2%	4	10.8%	**261**
Queen Anne's	7	0.9%	8	1.0%	1	1.5%	0	0.0%	**16**
Somerset	3	0.4%	11	1.4%	0	0.0%	0	0.0%	**14**
St. Mary's	10	1.3%	15	1.9%	3	4.5%	0	0.0%	**28**
Talbot	3	0.4%	6	0.8%	0	0.0%	0	0.0%	**9**
Washington	16	2.1%	28	3.6%	3	4.5%	2	5.4%	**49**
Wicomico	7	0.9%	15	1.9%	1	1.5%	1	2.7%	**24**
Worcester	11	1.4%	4	0.5%	0	0.0%	0	0.0%	**15**
Total	**772**	**100%**	**772**	**100%**	**66**	**100%**	**37**	**100%**	**1,647**

N = sample size





Appendix B: Additional Regional Percentile Tables

The tables below display the 70th, 65th, 60th, and 50th rate percentiles by site type (Center vs. FCC) and region. For all tables in Appendix B, the Full-Time column includes both rates collected from the Market Rate Survey and rates provided by MSDE, and the Part-Time column includes rate data from the survey only.

Centers - 70th Percentile

Weekly Tuition Rates By Age - Centers, 70th Percentile, Region B				
	Full-Time	N	Part-Time	N
Infants (0-18 m)	$406.00	104	$279.00	20
Toddlers (18-24 m)	$382.50	106	$286.44	22
Infants & Toddlers (0-24 m)	$400.00	38	$284.09	19
2-year-olds	$325.00	141	$228.00	36
3-year-olds	$300.00	154	$223.20	39
4-year-olds	$293.98	158	$222.00	41
5-year-olds	$299.50	58	$202.38	35
6-year-olds (school age)	$250.00	35	$150.00	18

N = sample size

Weekly Tuition Rates By Age - Centers, 70th Percentile, Region U				
	Full-Time	N	Part-Time	N
Infants (0-18 m)	$346.00	51	$176.70	4
Toddlers (18-24 m)	$325.30	39	$185.10	5
Infants & Toddlers (0-24 m)	$350.00	21	$171.60	5
2-year-olds	$284.60	59	$143.50	21
3-year-olds	$269.75	68	$129.25	22
4-year-olds	$248.00	69	$145.00	20
5-year-olds	$264.00	27	$124.50	18
6-year-olds (school age)	$197.00	25	$111.36	20

N = sample size

Weekly Tuition Rates By Age - Centers, 70th Percentile, Region V				
	Full-Time	N	Part-Time	N
Infants (0-18 m)	$279.58	30	$129.50	3
Toddlers (18-24 m)	$282.50	26	$129.50	3
Infants & Toddlers (0-24 m)	$248.00	9	$129.50	3
2-year-olds	$234.73	40	$135.93	6
3-year-olds	$207.38	38	$123.37	7
4-year-olds	$195.50	40	$123.37	7
5-year-olds	$189.00	13	$134.43	6
6-year-olds (school age)	$193.50	8	$133.80	4

N = sample size

Weekly Tuition Rates By Age - Centers, 70th Percentile, Region W				
	Full-Time	N	Part-Time	N
Infants (0-18 m)	$464.00	225	$397.80	42
Toddlers (18-24 m)	$433.40	214	$375.00	47
Infants & Toddlers (0-24 m)	$434.60	75	$297.50	26
2-year-olds	$365.00	308	$282.70	95
3-year-olds	$325.00	327	$235.00	105
4-year-olds	$315.60	349	$250.00	110
5-year-olds	$321.00	157	$250.00	96
6-year-olds (school age)	$208.20	183	$125.00	142

N = sample size

Weekly Tuition Rates By Age - Centers, 70th Percentile, Region X				
	Full-Time	N	Part-Time	N
Infants (0-18 m)	$575.00	176	$430.00	28
Toddlers (18-24 m)	$570.00	185	$430.00	38
Infants & Toddlers (0-24 m)	$573.32	70	$403.31	16
2-year-olds	$472.79	255	$352.40	90
3-year-olds	$443.72	288	$323.77	100
4-year-olds	$431.76	296	$319.11	94
5-year-olds	$439.28	128	$333.96	81
6-year-olds (school age)	$350.00	67	$214.50	44

N = sample size

Weekly Tuition Rates By Age - Centers, 70th Percentile, Region Y				
	Full-Time	N	Part-Time	N
Infants (0-18 m)	$467.40	201	$335.50	34
Toddlers (18-24 m)	$459.00	195	$349.00	38
Infants & Toddlers (0-24 m)	$460.00	65	$312.80	21
2-year-olds	$365.00	254	$274.00	85
3-year-olds	$335.00	281	$235.00	96
4-year-olds	$328.02	287	$235.00	94
5-year-olds	$340.00	110	$244.50	78
6-year-olds (school age)	$284.30	78	$162.50	55

N = sample size

Weekly Tuition Rates By Age - Centers, 70th Percentile, Region Z				
	Full-Time	N	Part-Time	N
Infants (0-18 m)	$308.50	14	$108.00	3
Toddlers (18-24 m)	$301.00	17	$108.00	3
Infants & Toddlers (0-24 m)	$299.70	8	$123.00	3
2-year-olds	$235.00	23	$133.75	6
3-year-olds	$224.90	26	$161.25	8
4-year-olds	$204.50	26	$168.00	7
5-year-olds	$227.32	14	$170.00	6
6-year-olds (school age)	$211.00	11	$113.40	7

N = sample size

Centers - 65th Percentile

Weekly Tuition Rates By Age - Centers, 65th Percentile, Region B				
	Full-Time	N	Part-Time	N
Infants (0-18 m)	$400.00	104	$270.00	20
Toddlers (18-24 m)	$378.00	106	$263.00	22
Infants & Toddlers (0-24 m)	$392.40	38	$264.00	19
2-year-olds	$319.44	141	$223.75	36
3-year-olds	$290.41	154	$217.90	39
4-year-olds	$283.42	158	$220.00	41
5-year-olds	$280.50	58	$200.01	35
6-year-olds (school age)	$250.00	35	$150.00	18

N = sample size

Weekly Tuition Rates By Age - Centers, 65th Percentile, Region U				
	Full-Time	N	Part-Time	N
Infants (0-18 m)	$337.50	51	$174.53	4
Toddlers (18-24 m)	$325.00	39	$182.70	5
Infants & Toddlers (0-24 m)	$335.00	21	$167.70	5
2-year-olds	$278.50	59	$142.50	21
3-year-olds	$254.13	68	$126.63	22
4-year-olds	$238.40	69	$128.38	20
5-year-olds	$239.25	27	$120.25	18
6-year-olds (school age)	$185.00	25	$106.75	20

N = sample size

Weekly Tuition Rates By Age - Centers, 65th Percentile, Region V				
	Full-Time	N	Part-Time	N
Infants (0-18 m)	$273.50	30	$127.75	3
Toddlers (18-24 m)	$267.50	26	$127.75	3
Infants & Toddlers (0-24 m)	$246.00	9	$127.75	3
2-year-olds	$223.84	40	$135.46	6
3-year-olds	$206.25	38	$119.00	7
4-year-olds	$192.70	40	$119.00	7
5-year-olds	$184.00	13	$133.21	6
6-year-olds (school age)	$188.25	8	$131.40	4

N = sample size

Weekly Tuition Rates By Age - Centers, 65th Percentile, Region W				
	Full-Time	N	Part-Time	N
Infants (0-18 m)	$448.67	225	$378.25	42
Toddlers (18-24 m)	$423.35	214	$365.00	47
Infants & Toddlers (0-24 m)	$420.50	75	$276.25	26
2-year-olds	$345.83	308	$266.50	95
3-year-olds	$315.00	327	$220.00	105
4-year-olds	$300.80	349	$219.25	110
5-year-olds	$306.20	157	$223.75	96
6-year-olds (school age)	$196.50	183	$115.00	142

N = sample size

Weekly Tuition Rates By Age - Centers, 65th Percentile, Region X				
	Full-Time	N	Part-Time	N
Infants (0-18 m)	$570.30	176	$430.00	28
Toddlers (18-24 m)	$564.40	185	$430.00	38
Infants & Toddlers (0-24 m)	$568.28	70	$386.69	16
2-year-olds	$462.97	255	$337.87	90
3-year-olds	$434.38	288	$301.66	100
4-year-olds	$421.47	296	$304.73	94
5-year-olds	$428.02	128	$319.01	81
6-year-olds (school age)	$337.97	67	$204.55	44

N = sample size

Weekly Tuition Rates By Age - Centers, 65th Percentile, Region Y				
	Full-Time	N	Part-Time	N
Infants (0-18 m)	$455.58	201	$316.70	34
Toddlers (18-24 m)	$440.00	195	$335.25	38
Infants & Toddlers (0-24 m)	$438.80	65	$285.00	21
2-year-olds	$350.00	254	$256.00	85
3-year-olds	$321.75	281	$224.75	96
4-year-olds	$312.98	287	$222.35	94
5-year-olds	$328.40	110	$232.94	78
6-year-olds (school age)	$253.10	78	$157.70	55

N = sample size

Weekly Tuition Rates By Age - Centers, 65th Percentile, Region Z				
	Full-Time	N	Part-Time	N
Infants (0-18 m)	$302.25	14	$101.00	3
Toddlers (18-24 m)	$298.20	17	$101.00	3
Infants & Toddlers (0-24 m)	$298.65	8	$118.50	3
2-year-olds	$235.00	23	$119.38	6
3-year-olds	$223.10	26	$156.88	8
4-year-olds	$199.25	26	$161.25	7
5-year-olds	$216.20	14	$160.00	6
6-year-olds (school age)	$205.50	11	$109.00	7

N = sample size

Centers - 60th Percentile

Weekly Tuition Rates By Age - Centers, 60th Percentile, Region B				
	Full-Time	N	Part-Time	N
Infants (0-18 m)	$385.58	104	$258.00	20
Toddlers (18-24 m)	$375.00	106	$250.00	22
Infants & Toddlers (0-24 m)	$380.00	38	$250.00	19
2-year-olds	$307.50	141	$212.50	36
3-year-olds	$280.67	154	$202.36	39
4-year-olds	$275.50	158	$202.94	41
5-year-olds	$271.20	58	$197.00	35
6-year-olds (school age)	$250.00	35	$145.20	18

N = sample size

Weekly Tuition Rates By Age - Centers, 60th Percentile, Region U				
	Full-Time	N	Part-Time	N
Infants (0-18 m)	$325.50	51	$171.60	4
Toddlers (18-24 m)	$324.70	39	$180.30	5
Infants & Toddlers (0-24 m)	$330.00	21	$163.80	5
2-year-olds	$275.00	59	$128.00	21
3-year-olds	$249.87	68	$125.00	22
4-year-olds	$233.22	69	$126.00	20
5-year-olds	$225.50	27	$116.00	18
6-year-olds (school age)	$182.00	25	$102.00	20

N = sample size

Weekly Tuition Rates By Age - Centers, 60th Percentile, Region V				
	Full-Time	N	Part-Time	N
Infants (0-18 m)	$265.00	30	$126.00	3
Toddlers (18-24 m)	$265.00	26	$126.00	3
Infants & Toddlers (0-24 m)	$244.00	9	$126.00	3
2-year-olds	$216.56	40	$135.00	6
3-year-olds	$202.50	38	$116.00	7
4-year-olds	$190.00	40	$116.00	7
5-year-olds	$181.00	13	$132.00	6
6-year-olds (school age)	$183.00	8	$129.60	4

N = sample size

Weekly Tuition Rates By Age - Centers, 60th Percentile, Region W				
	Full-Time	N	Part-Time	N
Infants (0-18 m)	$426.20	225	$373.00	42
Toddlers (18-24 m)	$410.00	214	$343.00	47
Infants & Toddlers (0-24 m)	$413.00	75	$270.00	26
2-year-olds	$330.00	308	$247.00	95
3-year-olds	$302.67	327	$209.58	105
4-year-olds	$294.80	349	$203.72	110
5-year-olds	$295.40	157	$210.00	96
6-year-olds (school age)	$180.00	183	$103.50	142

N = sample size

Weekly Tuition Rates By Age - Centers, 60th Percentile, Region X				
	Full-Time	N	Part-Time	N
Infants (0-18 m)	$566.72	176	$430.00	28
Toddlers (18-24 m)	$548.80	185	$417.63	38
Infants & Toddlers (0-24 m)	$552.00	70	$373.06	16
2-year-olds	$449.65	255	$325.20	90
3-year-olds	$424.66	288	$294.34	100
4-year-olds	$412.50	296	$299.14	94
5-year-olds	$420.44	128	$300.00	81
6-year-olds (school age)	$306.00	67	$191.51	44

N = sample size

Weekly Tuition Rates By Age - Centers, 60th Percentile, Region Y				
	Full-Time	N	Part-Time	N
Infants (0-18 m)	$435.00	201	$307.24	34
Toddlers (18-24 m)	$425.00	195	$314.24	38
Infants & Toddlers (0-24 m)	$425.00	65	$247.50	21
2-year-olds	$342.39	254	$233.10	85
3-year-olds	$312.80	281	$217.00	96
4-year-olds	$304.87	287	$207.40	94
5-year-olds	$319.80	110	$219.40	78
6-year-olds (school age)	$248.14	78	$155.00	55

N = sample size

Weekly Tuition Rates By Age - Centers, 60th Percentile, Region Z				
	Full-Time	N	Part-Time	N
Infants (0-18 m)	$299.40	14	$94.00	3
Toddlers (18-24 m)	$296.20	17	$94.00	3
Infants & Toddlers (0-24 m)	$297.60	8	$114.00	3
2-year-olds	$227.00	23	$105.00	6
3-year-olds	$219.00	26	$152.50	8
4-year-olds	$192.97	26	$157.50	7
5-year-olds	$207.20	14	$150.00	6
6-year-olds (school age)	$200.00	11	$106.00	7

N = sample size

Centers - 50th Percentile

Weekly Tuition Rates By Age - Centers, 50th Percentile, Region B				
	Full-Time	N	Part-Time	N
Infants (0-18 m)	$371.67	104	$237.50	20
Toddlers (18-24 m)	$350.00	106	$212.50	22
Infants & Toddlers (0-24 m)	$375.00	38	$250.00	19
2-year-olds	$291.00	141	$195.00	36
3-year-olds	$268.38	154	$187.50	39
4-year-olds	$250.50	158	$187.50	41
5-year-olds	$250.50	58	$185.00	35
6-year-olds (school age)	$250.00	35	$135.00	18

N = sample size

Weekly Tuition Rates By Age - Centers, 50th Percentile, Region U				
	Full-Time	N	Part-Time	N
Infants (0-18 m)	$322.00	51	$165.75	4
Toddlers (18-24 m)	$316.50	39	$175.50	5
Infants & Toddlers (0-24 m)	$325.00	21	$156.00	5
2-year-olds	$236.00	59	$125.00	21
3-year-olds	$229.00	68	$117.50	22
4-year-olds	$210.00	69	$122.50	20
5-year-olds	$191.00	27	$110.50	18
6-year-olds (school age)	$175.00	25	$93.25	20

N = sample size

Weekly Tuition Rates By Age - Centers, 50th Percentile, Region V				
	Full-Time	N	Part-Time	N
Infants (0-18 m)	$262.75	30	$122.50	3
Toddlers (18-24 m)	$256.00	26	$122.50	3
Infants & Toddlers (0-24 m)	$240.00	9	$122.50	3
2-year-olds	$204.58	40	$122.50	6
3-year-olds	$195.83	38	$110.00	7
4-year-olds	$182.50	40	$110.00	7
5-year-olds	$175.00	13	$126.00	6
6-year-olds (school age)	$165.00	8	$126.00	4

N = sample size

Weekly Tuition Rates By Age - Centers, 50th Percentile, Region W				
	Full-Time	N	Part-Time	N
Infants (0-18 m)	$414.00	225	$342.50	42
Toddlers (18-24 m)	$390.00	214	$300.00	47
Infants & Toddlers (0-24 m)	$400.00	75	$257.50	26
2-year-olds	$310.00	308	$219.42	95
3-year-olds	$287.50	327	$180.00	105
4-year-olds	$275.00	349	$177.50	110
5-year-olds	$273.00	157	$182.62	96
6-year-olds (school age)	$150.00	183	$75.00	142

N = sample size

Weekly Tuition Rates By Age - Centers, 50th Percentile, Region X				
	Full-Time	N	Part-Time	N
Infants (0-18 m)	$545.58	176	$415.38	28
Toddlers (18-24 m)	$519.12	185	$371.57	38
Infants & Toddlers (0-24 m)	$521.25	70	$363.29	16
2-year-olds	$424.22	255	$283.58	90
3-year-olds	$400.00	288	$252.50	100
4-year-olds	$393.10	296	$248.50	94
5-year-olds	$396.54	128	$285.89	81
6-year-olds (school age)	$264.50	67	$158.31	44

N = sample size

Weekly Tuition Rates By Age - Centers, 50th Percentile, Region Y				
	Full-Time	N	Part-Time	N
Infants (0-18 m)	$417.50	201	$253.36	34
Toddlers (18-24 m)	$400.00	195	$263.75	38
Infants & Toddlers (0-24 m)	$400.00	65	$204.00	21
2-year-olds	$320.00	254	$214.00	85
3-year-olds	$293.75	281	$190.00	96
4-year-olds	$285.00	287	$181.81	94
5-year-olds	$298.00	110	$185.85	78
6-year-olds (school age)	$225.00	78	$140.00	55

N = sample size

Weekly Tuition Rates By Age - Centers, 50th Percentile, Region Z				
	Full-Time	N	Part-Time	N
Infants (0-18 m)	$296.00	14	$80.00	3
Toddlers (18-24 m)	$290.00	17	$80.00	3
Infants & Toddlers (0-24 m)	$296.00	8	$105.00	3
2-year-olds	$207.50	23	$92.50	6
3-year-olds	$191.49	26	$125.00	8
4-year-olds	$184.50	26	$150.00	7
5-year-olds	$192.50	14	$125.00	6
6-year-olds (school age)	$199.00	11	$100.00	7

N = sample size

FCCs - 70th Percentile

Weekly Tuition Rates By Age - FCCs, 70th Percentile, Region B				
	Full-Time	N	Part-Time	N
Infants (0-18 m)	$300.00	200	$200.00	38
Toddlers (18-24 m)	$276.50	160	$190.00	38
Infants & Toddlers (0-24 m)	$300.00	63	$195.00	36
2-year-olds	$250.00	207	$175.00	39
3-year-olds	$250.00	181	$165.00	41
4-year-olds	$250.00	172	$160.00	40
5-year-olds	$250.00	66	$160.00	41
6-year-olds (school age)	$235.00	53	$150.00	38

N = sample size

Weekly Tuition Rates By Age - FCCs, 70th Percentile, Region U				
	Full-Time	N	Part-Time	N
Infants (0-18 m)	$250.00	87	$175.00	49
Toddlers (18-24 m)	$226.50	80	$157.00	51
Infants & Toddlers (0-24 m)	$250.00	61	$160.00	49
2-year-olds	$210.00	92	$150.00	58
3-year-olds	$200.00	91	$145.50	59
4-year-olds	$200.00	82	$145.50	57
5-year-olds	$200.00	62	$138.50	55
6-year-olds (school age)	$184.50	48	$125.00	54

N = sample size

Weekly Tuition Rates By Age - FCCs, 70th Percentile, Region V				
	Full-Time	N	Part-Time	N
Infants (0-18 m)	$220.00	66	$160.75	20
Toddlers (18-24 m)	$220.00	50	$162.50	21
Infants & Toddlers (0-24 m)	$220.50	34	$160.75	20
2-year-olds	$185.00	75	$146.75	24
3-year-olds	$179.00	75	$137.50	26
4-year-olds	$175.00	73	$129.00	25
5-year-olds	$175.00	40	$127.00	23
6-year-olds (school age)	$154.00	33	$125.00	21

N = sample size

Weekly Tuition Rates By Age - FCCs, 70th Percentile, Region W				
	Full-Time	N	Part-Time	N
Infants (0-18 m)	$329.50	358	$222.00	113
Toddlers (18-24 m)	$325.00	302	$211.00	113
Infants & Toddlers (0-24 m)	$325.00	173	$212.50	102
2-year-olds	$285.00	394	$187.50	124
3-year-olds	$275.00	358	$187.50	128
4-year-olds	$275.00	325	$193.75	126
5-year-olds	$275.00	183	$187.50	118
6-year-olds (school age)	$225.00	135	$180.00	92

N = sample size

Weekly Tuition Rates By Age - FCCs, 70th Percentile, Region X				
	Full-Time	N	Part-Time	N
Infants (0-18 m)	$386.50	219	$286.75	78
Toddlers (18-24 m)	$375.00	198	$250.00	79
Infants & Toddlers (0-24 m)	$375.00	141	$250.00	75
2-year-olds	$350.00	239	$250.00	81
3-year-olds	$350.00	229	$250.00	82
4-year-olds	$350.00	212	$250.00	83
5-year-olds	$350.00	137	$237.50	79
6-year-olds (school age)	$300.00	76	$200.00	54

N = sample size

Weekly Tuition Rates By Age - FCCs, 70th Percentile, Region Y				
	Full-Time	N	Part-Time	N
Infants (0-18 m)	$300.00	288	$200.00	97
Toddlers (18-24 m)	$300.00	232	$200.00	98
Infants & Toddlers (0-24 m)	$300.00	150	$200.00	94
2-year-olds	$275.00	298	$198.40	107
3-year-olds	$275.00	307	$189.20	109
4-year-olds	$270.00	264	$187.50	109
5-year-olds	$275.00	155	$180.00	108
6-year-olds (school age)	$250.00	113	$173.50	82

N = sample size

Weekly Tuition Rates By Age - FCCs, 70th Percentile, Region Z				
	Full-Time	N	Part-Time	N
Infants (0-18 m)	$200.00	33	$142.50	12
Toddlers (18-24 m)	$200.00	30	$142.50	12
Infants & Toddlers (0-24 m)	$195.50	22	$150.00	11
2-year-olds	$185.00	35	$118.75	16
3-year-olds	$175.80	34	$118.75	16
4-year-olds	$175.00	35	$118.75	16
5-year-olds	$175.00	22	$118.75	16
6-year-olds (school age)	$178.00	20	$105.75	14

N = sample size

FCCs - 65th Percentile

Weekly Tuition Rates By Age - FCCs, 65th Percentile, Region B				
	Full-Time	N	Part-Time	N
Infants (0-18 m)	$275.00	200	$190.50	38
Toddlers (18-24 m)	$268.38	160	$185.25	38
Infants & Toddlers (0-24 m)	$300.00	63	$183.75	36
2-year-olds	$250.00	207	$162.50	39
3-year-olds	$250.00	181	$162.50	41
4-year-olds	$235.75	172	$160.00	40
5-year-olds	$250.00	66	$150.00	41
6-year-olds (school age)	$206.40	53	$150.00	38

N = sample size

Weekly Tuition Rates By Age - FCCs, 65th Percentile, Region U				
	Full-Time	N	Part-Time	N
Infants (0-18 m)	$240.00	87	$160.00	49
Toddlers (18-24 m)	$225.00	80	$150.00	51
Infants & Toddlers (0-24 m)	$235.00	61	$150.00	49
2-year-olds	$200.00	92	$146.50	58
3-year-olds	$200.00	91	$137.50	59
4-year-olds	$200.00	82	$137.50	57
5-year-olds	$200.00	62	$128.75	55
6-year-olds (school age)	$175.00	48	$120.50	54

N = sample size

Weekly Tuition Rates By Age - FCCs, 65th Percentile, Region V				
	Full-Time	N	Part-Time	N
Infants (0-18 m)	$211.25	66	$153.50	20
Toddlers (18-24 m)	$200.00	50	$160.00	21
Infants & Toddlers (0-24 m)	$209.00	34	$153.50	20
2-year-olds	$185.00	75	$139.25	24
3-year-olds	$175.00	75	$127.50	26
4-year-olds	$174.00	73	$125.00	25
5-year-olds	$175.00	40	$125.00	23
6-year-olds (school age)	$150.00	33	$125.00	21

N = sample size

Weekly Tuition Rates By Age - FCCs, 65th Percentile, Region W				
	Full-Time	N	Part-Time	N
Infants (0-18 m)	$325.00	358	$212.50	113
Toddlers (18-24 m)	$300.00	302	$200.00	113
Infants & Toddlers (0-24 m)	$319.20	173	$200.00	102
2-year-olds	$275.00	394	$187.50	124
3-year-olds	$275.00	358	$187.50	128
4-year-olds	$261.20	325	$187.50	126
5-year-olds	$260.00	183	$187.50	118
6-year-olds (school age)	$216.00	135	$162.50	92

N = sample size

Weekly Tuition Rates By Age - FCCs, 65th Percentile, Region X				
	Full-Time	N	Part-Time	N
Infants (0-18 m)	$375.00	219	$250.00	78
Toddlers (18-24 m)	$360.00	198	$250.00	79
Infants & Toddlers (0-24 m)	$375.00	141	$250.00	75
2-year-olds	$350.00	239	$237.50	81
3-year-olds	$350.00	229	$236.93	82
4-year-olds	$337.88	212	$236.36	83
5-year-olds	$337.00	137	$225.00	79
6-year-olds (school age)	$300.00	76	$200.00	54

N = sample size

Weekly Tuition Rates By Age - FCCs, 65th Percentile, Region Y				
	Full-Time	N	Part-Time	N
Infants (0-18 m)	$300.00	288	$200.00	97
Toddlers (18-24 m)	$300.00	232	$195.15	98
Infants & Toddlers (0-24 m)	$300.00	150	$198.90	94
2-year-olds	$270.00	298	$187.95	107
3-year-olds	$269.50	307	$187.50	109
4-year-olds	$250.00	264	$180.00	109
5-year-olds	$265.50	155	$175.00	108
6-year-olds (school age)	$243.00	113	$161.63	82

N = sample size

Weekly Tuition Rates By Age - FCCs, 65th Percentile, Region Z				
	Full-Time	N	Part-Time	N
Infants (0-18 m)	$200.00	33	$128.75	12
Toddlers (18-24 m)	$184.25	30	$128.75	12
Infants & Toddlers (0-24 m)	$181.50	22	$137.50	11
2-year-olds	$176.90	35	$110.63	16
3-year-olds	$175.00	34	$110.63	16
4-year-olds	$175.00	35	$110.63	16
5-year-olds	$168.00	22	$110.63	16
6-year-olds (school age)	$175.00	20	$102.25	14

N = sample size

FCCs - 60th Percentile

Weekly Tuition Rates By Age - FCCs, 60th Percentile, Region B				
	Full-Time	N	Part-Time	N
Infants (0-18 m)	$268.00	200	$181.00	38
Toddlers (18-24 m)	$250.00	160	$176.00	38
Infants & Toddlers (0-24 m)	$300.00	63	$175.00	36
2-year-olds	$245.00	207	$160.00	39
3-year-olds	$237.50	181	$160.00	41
4-year-olds	$225.00	172	$152.00	40
5-year-olds	$225.00	66	$150.00	41
6-year-olds (school age)	$200.00	53	$130.00	38

N = sample size

Weekly Tuition Rates By Age - FCCs, 60th Percentile, Region U				
	Full-Time	N	Part-Time	N
Infants (0-18 m)	$228.00	87	$150.00	49
Toddlers (18-24 m)	$222.00	80	$150.00	51
Infants & Toddlers (0-24 m)	$225.00	61	$150.00	49
2-year-olds	$200.00	92	$127.50	58
3-year-olds	$200.00	91	$125.00	59
4-year-olds	$200.00	82	$125.00	57
5-year-olds	$200.00	62	$125.00	55
6-year-olds (school age)	$175.00	48	$112.50	54

N = sample size

Weekly Tuition Rates By Age - FCCs, 60th Percentile, Region V				
	Full-Time	N	Part-Time	N
Infants (0-18 m)	$200.00	66	$141.00	20
Toddlers (18-24 m)	$200.00	50	$150.00	21
Infants & Toddlers (0-24 m)	$200.00	34	$144.00	20
2-year-olds	$178.00	75	$125.00	24
3-year-olds	$175.00	75	$125.00	26
4-year-olds	$166.00	73	$125.00	25
5-year-olds	$170.00	40	$125.00	23
6-year-olds (school age)	$150.00	33	$115.00	21

N = sample size

Weekly Tuition Rates By Age - FCCs, 60th Percentile, Region W				
	Full-Time	N	Part-Time	N
Infants (0-18 m)	$300.00	358	$200.00	113
Toddlers (18-24 m)	$300.00	302	$196.00	113
Infants & Toddlers (0-24 m)	$300.00	173	$195.00	102
2-year-olds	$275.00	394	$187.00	124
3-year-olds	$260.00	358	$180.00	128
4-year-olds	$250.00	325	$180.00	126
5-year-olds	$250.00	183	$175.00	118
6-year-olds (school age)	$200.00	135	$150.00	92

N = sample size

Weekly Tuition Rates By Age - FCCs, 60th Percentile, Region X				
	Full-Time	N	Part-Time	N
Infants (0-18 m)	$360.00	219	$250.00	78
Toddlers (18-24 m)	$350.00	198	$250.00	79
Infants & Toddlers (0-24 m)	$360.00	141	$250.00	75
2-year-olds	$350.00	239	$225.00	81
3-year-olds	$339.00	229	$219.00	82
4-year-olds	$325.00	212	$225.00	83
5-year-olds	$325.00	137	$200.00	79
6-year-olds (school age)	$300.00	76	$200.00	54

N = sample size

Weekly Tuition Rates By Age - FCCs, 60th Percentile, Region Y				
	Full-Time	N	Part-Time	N
Infants (0-18 m)	$300.00	288	$196.80	97
Toddlers (18-24 m)	$285.00	232	$188.40	98
Infants & Toddlers (0-24 m)	$300.00	150	$189.50	94
2-year-olds	$250.00	298	$184.60	107
3-year-olds	$253.00	307	$180.00	109
4-year-olds	$250.00	264	$175.00	109
5-year-olds	$250.00	155	$170.00	108
6-year-olds (school age)	$225.00	113	$150.00	82

N = sample size

Weekly Tuition Rates By Age - FCCs, 60th Percentile, Region Z				
	Full-Time	N	Part-Time	N
Infants (0-18 m)	$188.00	33	$111.00	12
Toddlers (18-24 m)	$177.60	30	$111.00	12
Infants & Toddlers (0-24 m)	$175.00	22	$125.00	11
2-year-olds	$175.00	35	$105.00	16
3-year-olds	$163.00	34	$105.00	16
4-year-olds	$172.00	35	$105.00	16
5-year-olds	$153.00	22	$105.00	16
6-year-olds (school age)	$163.00	20	$96.00	14

N = sample size

FCCs - 50th Percentile

Weekly Tuition Rates By Age - FCCs, 50th Percentile, Region B				
	Full-Time	N	Part-Time	N
Infants (0-18 m)	$250.00	200	$172.50	38
Toddlers (18-24 m)	$250.00	160	$160.00	38
Infants & Toddlers (0-24 m)	$275.00	63	$163.75	36
2-year-olds	$220.00	207	$150.00	39
3-year-olds	$220.00	181	$150.00	41
4-year-olds	$200.00	172	$147.50	40
5-year-olds	$200.00	66	$125.00	41
6-year-olds (school age)	$200.00	53	$125.00	38

N = sample size

Weekly Tuition Rates By Age - FCCs, 50th Percentile, Region U				
	Full-Time	N	Part-Time	N
Infants (0-18 m)	$220.00	87	$150.00	49
Toddlers (18-24 m)	$202.50	80	$137.50	51
Infants & Toddlers (0-24 m)	$210.00	61	$137.50	49
2-year-olds	$200.00	92	$125.00	58
3-year-olds	$185.00	91	$115.00	59
4-year-olds	$185.00	82	$115.00	57
5-year-olds	$180.00	62	$112.50	55
6-year-olds (school age)	$162.00	48	$110.00	54

N = sample size

Weekly Tuition Rates By Age - FCCs, 50th Percentile, Region V				
	Full-Time	N	Part-Time	N
Infants (0-18 m)	$200.00	66	$130.00	20
Toddlers (18-24 m)	$190.00	50	$137.50	21
Infants & Toddlers (0-24 m)	$187.50	34	$136.25	20
2-year-olds	$175.00	75	$118.75	24
3-year-olds	$160.00	75	$108.75	26
4-year-olds	$150.00	73	$105.00	25
5-year-olds	$152.50	40	$112.50	23
6-year-olds (school age)	$125.00	33	$105.00	21

N = sample size

Weekly Tuition Rates By Age - FCCs, 50th Percentile, Region W				
	Full-Time	N	Part-Time	N
Infants (0-18 m)	$300.00	358	$187.50	113
Toddlers (18-24 m)	$300.00	302	$187.50	113
Infants & Toddlers (0-24 m)	$300.00	173	$187.50	102
2-year-olds	$260.00	394	$168.75	124
3-year-olds	$250.00	358	$162.50	128
4-year-olds	$250.00	325	$162.50	126
5-year-olds	$250.00	183	$152.50	118
6-year-olds (school age)	$200.00	135	$125.00	92

N = sample size

Weekly Tuition Rates By Age - FCCs, 50th Percentile, Region X				
	Full-Time	N	Part-Time	N
Infants (0-18 m)	$350.00	219	$245.00	78
Toddlers (18-24 m)	$350.00	198	$225.00	79
Infants & Toddlers (0-24 m)	$350.00	141	$210.00	75
2-year-olds	$325.00	239	$200.00	81
3-year-olds	$322.00	229	$200.00	82
4-year-olds	$300.00	212	$200.00	83
5-year-olds	$320.00	137	$200.00	79
6-year-olds (school age)	$272.50	76	$180.00	54

N = sample size

Weekly Tuition Rates By Age - FCCs, 50th Percentile, Region Y				
	Full-Time	N	Part-Time	N
Infants (0-18 m)	$280.00	288	$187.50	97
Toddlers (18-24 m)	$275.00	232	$182.50	98
Infants & Toddlers (0-24 m)	$275.00	150	$180.00	94
2-year-olds	$250.00	298	$170.00	107
3-year-olds	$250.00	307	$165.00	109
4-year-olds	$247.42	264	$162.50	109
5-year-olds	$250.00	155	$160.00	108
6-year-olds (school age)	$200.00	113	$150.00	82

N = sample size

Weekly Tuition Rates By Age - FCCs, 50th Percentile, Region Z				
	Full-Time	N	Part-Time	N
Infants (0-18 m)	$175.00	33	$88.75	12
Toddlers (18-24 m)	$171.50	30	$88.75	12
Infants & Toddlers (0-24 m)	$150.00	22	$90.00	11
2-year-olds	$170.00	35	$83.75	16
3-year-olds	$150.00	34	$80.00	16
4-year-olds	$150.00	35	$80.00	16
5-year-olds	$150.00	22	$80.00	16
6-year-olds (school age)	$150.00	20	$77.50	14

N = sample size

Appendix C: Market Rate Survey Questionnaire

2024 Maryland Market Rate and Cost of Care Survey

Basic Information

Page exit logic: Skip / Disqualify Logic

IF: #5 Question "What is your primary role at your early education or child care site?" is one of the following answers ("Teacher","Teacher Assistant","Teacher Aide") **THEN:** Jump to page 15 - Thank You! Flag response as complete

Welcome! This survey is also available in Spanish. To select Spanish, please click on the drop-down menu at the top of the page.

¡Bienvenidos! Esta encuesta también está disponible en español. Para seleccionar la versión es español de la encuesta, haga clic en el menú en la parte superior de la página.

Introduction

The Maryland State Department of Education, Division of Early Childhood is requesting your help to estimate the cost of child care, both current costs and the "true cost" for a financially sustainable child care program. These cost questions have been combined with questions to understand the child care market, or the tuition charged to families. To estimate the cost of care, we need to collect information on child care related costs and expenditures required to run your child care program.

This survey is being conducted by a non-profit organization, Prenatal to Five Fiscal Strategies (P5FS), on behalf of the Maryland State Department of Education (MSDE), Division of Early Childhood. The survey asks questions related to the costs of operating a child care program, which are intended for executive directors, program directors, or the financial director of a child care center, or the owner of a family child care home.

For those who run a child care business, you may want to gather your expense statements and/or budget (if you have one) to help answer the questions (for example, it may be helpful to have your Schedule C IRS tax form nearby for reference).

All information will be kept completely confidential and only the P5FS team will be able to see your individual responses. Your data will be combined with data from other child care programs and only the combined data will be shared in summary form and cannot be linked back to you or your program.

The survey should take 20 minutes to complete if you have your financial information and child enrollment data nearby. The survey allows you to save and continue your responses at a later time by entering your email when requested. You will be sent a unique link back to your survey progress up to that point. If you have any questions about this survey or need any additional support, please do not hesitate to reach out to Maryland@prenatal5fiscal.org, or call (217) 469-

5250 and someone from our team will return your call.

Privacy Policy and Consent

Your individual responses will not be available to anyone other than the Prenatal to Five Fiscal Strategies (P5FS) team. Your personally identifiable information will not be used for any other purpose other than to contact you in the case we have a clarifying question about your survey responses. Only de-identified data that has been combined across respondents will be shared with anyone external to the P5FS study team. P5FS will not report any sample sizes that are less than 10 to support confidentiality. Your personally identifiable information will be stored in secure systems.

Survey Questions

1) Please confirm the following:*

( ) I have read the above information and I consent to having my information collected and stored.

2) What is your name?* _____

3) What is your phone number?_____

4) What is your email address?*_____

Logic: Show/hide trigger exists.

5) What is your primary role at your early education or child care site?*

( ) Business Owner / Family Child Care Provider

( ) Center Owner

( ) Executive Director

( ) Program Director / Site Director

( ) Assistant Director

( ) Finance / Accounting Staff

( ) Manager

( ) Assistant Manager

( ) Supervisor

( ) Teacher

( ) Teacher Assistant

( ) Teacher Aide

( ) Other - Write In: _____

Maryland Rate and Cost of Care Survey - Program Information

Page exit logic: Skip / Disqualify Logic

IF: #5 Question "What is your primary role at your early education or child care site?" is one of the following answers ("Teacher","Teacher Assistant","Teacher Aide") **THEN:** Jump to page 15 - Thank You!

Logic: Show/hide trigger exists.

6) From the list below, please select the option that best describes the type of care you provide: *

( ) Child care center

( ) Family child care home

( ) Large family child care home

( ) Letter of Compliance Facility

7) Program/ site name:*_____

8) Program/ site child care license/ registration number:* _____

9) Program/ site address and city:*_____

10) Program/ site zip code:*_____

11) Program/ site county (If you are unsure, enter the address here and it will identify the county):*

( ) Allegany County
( ) Anne Arundel County
( ) Baltimore CITY
( ) Baltimore COUNTY
( ) Calvert County
( ) Caroline County
( ) Carroll County
( ) Cecil County
( ) Charles County
( ) Dorchester County
( ) Frederick County
( ) Garrett County
( ) Harford County
( ) Howard County
( ) Kent County
( ) Montgomery County
( ) Prince George's County
( ) Queen Anne's County
( ) St. Mary's County
( ) Somerset County
( ) Talbot County
( ) Washington County
( ) Wicomico County
( ) Worcester County

Logic: Show/hide trigger exists.

12) Do you participate in Maryland EXCELS?*

( ) Yes
( ) No

Logic: Hidden unless: #12 Question "Do you participate in Maryland EXCELS?" is one of the following answers ("Yes")

13) Provide your Maryland EXCELS Rating:

( ) Participating

( ) Level 1

( ) Level 2

( ) Level 3

( ) Level 4

( ) Level 5

Maryland Rate and Cost of Care Survey - Capacity and Enrollment

Logic: Hidden unless: #6 Question "From the list below, please select the option that best describes the type of care you provide: " is one of the following answers ("Child care center","Letter of Compliance Facility")

14) What is the program's / site's <u>licensed capacity</u> for each of the following ages?

Infants (birth up to 18 months old): _____

Toddlers (18 months old up to 24 months old): _____

Infant/ Toddler Room (birth up to 24 months old): _____

2-year-olds: _____

3-year-olds: _____

4-year-olds: _____

5-year-olds: _____

School age children (6 years and older): _____

TOTAL: _____

Logic: Hidden unless: #6 Question "From the list below, please select the option that best describes the type of care you provide: " is one of the following answers ("Child care center","Letter of Compliance Facility")

15) How many of the program's/ site's spaces are <u>currently filled/ enrolled?</u>

Infants (birth up to 18 months old): _____

Toddlers (18 months old up to 24 months old): _____

Infant/ Toddler Room (birth up to 24 months old): _____

2-year-olds: _____

3-year-olds: _____

4-year-olds: _____

5-year-olds: _____

School age children (6 years and older):_____

TOTAL: _____

Logic: Hidden unless: #6 Question "From the list below, please select the option that best describes the type of care you provide: " is one of the following answers ("Child care center","Letter of Compliance Facility")

16) What is your <u>desired</u> enrollment?

Infants (birth up to 18 months old): _____

Toddlers (18 months old up to 24 months old): _____

Infant/ Toddler Room (birth up to 24 months old): _____

2-year-olds: _____

3-year-olds: _____

4-year-olds: _____

5-year-olds: _____

School age children (6 years and older): _____

TOTAL: _____

Logic: Hidden unless: #6 Question "From the list below, please select the option that best describes the type of care you provide: " is one of the following answers ("Child care center","Letter of Compliance Facility")

17) How many children did you have on your waitlist, on average, over the past 12 months?

Infants (birth up to 18 months old): _____

Toddlers (18 months old up to 24 months old):_____

Infant/ Toddler Room (birth up to 24 months old): _____

2-year-olds: _____

3-year-olds: _____

4-year-olds: _____

5-year-olds: _____

School age children (6 years and older): _____

TOTAL: _____

Logic: Hidden unless: #6 Question "From the list below, please select the option that best describes the type of care you provide: " is one of the following answers ("Child care center","Letter of Compliance Facility")

18) On average, how many children are <u>currently</u> enrolled in BEFORE AND AFTER SCHOOL care? _____

Logic: Hidden unless: #6 Question "From the list below, please select the option that best describes the type of care you provide: " is one of the following answers ("Child care center","Letter of Compliance Facility")

19) On average, how many children are <u>currently</u> enrolled in NON-TRADITIONAL HOUR care (before 7:00 AM, after 6:00 PM, overnight, or on weekends)? _____

Logic: Hidden unless: #6 Question "From the list below, please select the option that best describes the type of care you provide: " is one of the following answers ("Child care center","Letter of Compliance Facility")

20) How many children with SPECIAL NEEDS are <u>currently</u> enrolled in your program/ site?_____

Logic: Hidden unless: #6 Question "From the list below, please select the option that best describes the type of care you provide: " is one of the following answers ("Family child care home","Large family child care home")

21) What is the licensed capacity for this program/ site (maximum number of children allowed by licensing)? _____

Logic: Hidden unless: #6 Question "From the list below, please select the option that best describes the type of care you provide: " is one of the following answers ("Family child care home","Large family child care home")

22) How many of your program's / site's spaces are <u>currently</u> filled/ enrolled?

Infants (birth up to 18 months old): _____

Toddlers (18 months old up to 24 months old): _____

Preschoolers (2 years old up to 6 years old): _____

School age children (6 years and older): _____

TOTAL: _____

Logic: Hidden unless: #6 Question "From the list below, please select the option that best describes the type of care you provide: " is one of the following answers ("Family child care home","Large family child care home")

23) What is your <u>desired</u> enrollment?

Infants (birth up to 18 months old): _____

Toddlers (18 months old up to 24 months old): _____

Preschoolers (2 years old up to 6 years old): _____

School age children (6 years and older): _____

TOTAL: _____

Logic: Hidden unless: #6 Question "From the list below, please select the option that best describes the type of care you provide: " is one of the following answers ("Family child care home","Large family child care home")

24) On average, how many children are <u>currently</u> enrolled in BEFORE AND AFTER SCHOOL care? _____

Logic: Hidden unless: #6 Question "From the list below, please select the option that best describes the type of care you provide: " is one of the following answers ("Family child care home","Large family child care home")

25) On average, how many children are <u>currently</u> enrolled in NON-TRADITIONAL HOUR care (before 7:00 AM, after 6:00 PM, overnight, or on weekends)? _____

Logic: Hidden unless: #6 Question "From the list below, please select the option that best describes the type of care you provide: " is one of the following answers ("Family child care home","Large family child care home")

26) How many children with SPECIAL NEEDS are <u>currently</u> enrolled in your program/ site? _____

27) If your desired enrollment is greater than your total enrollment:
What are the reasons your program is serving fewer children than your desired capacity?
Please indicate how much each option contributes to lower enrollment.

	Very much	Somewhat	Not at all
Fewer families apply for my program	( )	( )	( )
Staff shortage (not enough staff to serve the number of children we'd prefer to enroll)	( )	( )	( )

Financial hardship due to increased cost of operating the program	( )	( )	( )

Maryland Market Rate and Cost of Care Survey - Hours of Operation

28) What days of the week is your program/ site open and caring for children?

	Open	**Not Open**
Monday	( )	( )
Tuesday	( )	( )
Wednesday	( )	( )
Thursday	( )	( )
Friday	( )	( )
Saturday	( )	( )
Sunday	( )	( )

29) What are your hours of operation? (Each open and close slot for each day will need an answer regardless if you are open that day. Put 0 or NA if not open)

	Open Time	**Close Time**

Monday	_____	_____
Tuesday	_____	_____
Wednesday	_____	_____
Thursday	_____	_____
Friday	_____	_____
Saturday	_____	_____
Sunday	_____	_____

Logic: Show/hide trigger exists.

30) Is your program open full-year?*

( ) Yes

( ) No

Logic: Hidden unless: #30 Question "Is your program open full-year?" is one of the following answers ("No")

31) If your program is open only part of the year, how many weeks are you open?_____

Logic: Show/hide trigger exists.

32) Do you offer FULL-TIME care?*

( ) Yes

( ) No

Logic: Hidden unless: #32 Question "Do you offer FULL-TIME care?" is one of the following answers ("Yes")

33) How many hours per week define FULL-TIME care for your program? _____

Logic: Show/hide trigger exists.

34) Do you offer PART-TIME care?*

( ) Yes

( ) No

Logic: Hidden unless: #34 Question "Do you offer PART-TIME care?" is one of the following answers ("Yes")

35) How many hours per week define PART-TIME care for your program? _____

36) Do you offer varied and flexible care for families whose schedules change from week to week or day to day?

( ) Yes

( ) No

37) Do you offer drop-in care?

( ) Yes

( ) No

38) Is there anything else you would like to share about the days and hours of operation?

_____

_____

Maryland Market Rate and Cost of Care Survey - Upload Tuition Rate/ Fee Schedule

Page exit logic: Skip / Disqualify Logic

IF: #40 Question "Did you upload or email the program/ site's tuition rate/ fee schedule?" is one of the following answers ("Yes") **THEN:** Jump to page 7 - Maryland Market Rate and Cost of Care Survey - Additional Fees

As an alternative to answering questions about your rates, you may upload a tuition rate/ fee schedule for this program/ site by clicking on the "browse" link below or emailing maryland@prenatal5fiscal.org.

39) Upload your tuition rate/ fee schedule here: [Up to 5 files may be uploaded]

40) Did you upload or email the program/ site's tuition rate/ fee schedule?*

( ) Yes

( ) No

Maryland Rate and Cost of Care Survey - Tuition Rates and Fees

41) What is the FULL-TIME rate for INFANTS (birth up to 18 months old)? Please enter only one: the hourly, daily, weekly, biweekly, OR monthly rate.

Logic: Hidden unless: #32 Question "Do you offer FULL-TIME care?" is one of the following answers ("Yes")

Rate: _____

Logic: Hidden unless: #32 Question "Do you offer FULL-TIME care?" is one of the following answers ("Yes")

This rate is charged:

( ) Hourly

( ) Daily

( ) Weekly

( ) Every Two Weeks

( ) Monthly

( ) Other - Please describe: _____

42) What is the FULL-TIME rate for TODDLERS (18 months old up to 24 months old)? Please enter only one: the hourly, daily, weekly, biweekly, OR monthly rate.

Logic: Hidden unless: #32 Question "Do you offer FULL-TIME care?" is one of the following answers ("Yes")

Rate: _____

Logic: Hidden unless: #32 Question "Do you offer FULL-TIME care?" is one of the following answers ("Yes")

This rate is charged:

( ) Hourly

( ) Daily

( ) Weekly

( ) Every Two Weeks

( ) Monthly

( ) Other - Please describe: _____

43) What is the FULL-TIME rate for INFANT/TODDLER (birth up to 24 months old)? Please enter only one: the hourly, daily, weekly, biweekly, OR monthly rate.

Logic: Hidden unless: #32 Question "Do you offer FULL-TIME care?" is one of the following answers ("Yes")

Rate: _____

Logic: Hidden unless: #32 Question "Do you offer FULL-TIME care?" is one of the following answers ("Yes")

This rate is charged:

( ) Hourly

( ) Daily

( ) Weekly

( ) Every Two Weeks

( ) Monthly

( ) Other - Please describe: _____

44) What is the FULL-TIME rate for 2-year-olds? Please enter only one: the hourly, daily, weekly, biweekly, OR monthly rate.

Logic: Hidden unless: #32 Question "Do you offer FULL-TIME care?" is one of the following answers ("Yes")

Rate: _____

Logic: Hidden unless: #32 Question "Do you offer FULL-TIME care?" is one of the following answers ("Yes")

This rate is charged:

( ) Hourly

( ) Daily

( ) Weekly

( ) Every Two Weeks

( ) Monthly

( ) Other - Please describe: _____

45) What is the FULL-TIME rate for 3-year-olds? Please enter only one: the hourly, daily, weekly, biweekly, OR monthly rate.

Logic: Hidden unless: #32 Question "Do you offer FULL-TIME care?" is one of the following answers ("Yes")

Rate: _____

Logic: Hidden unless: #32 Question "Do you offer FULL-TIME care?" is one of the following answers ("Yes")

This rate is charged:

( ) Hourly

( ) Daily

( ) Weekly

( ) Every Two Weeks

( ) Monthly

( ) Other - Please describe: _____

46) What is the FULL-TIME rate for 4-year-olds? Please enter only one: the hourly, daily, weekly, biweekly, OR monthly rate.

Logic: Hidden unless: #32 Question "Do you offer FULL-TIME care?" is one of the following answers ("Yes")

Rate: _____

Logic: Hidden unless: #32 Question "Do you offer FULL-TIME care?" is one of the following answers ("Yes")

This rate is charged:

( ) Hourly

( ) Daily

( ) Weekly

( ) Every Two Weeks

( ) Monthly

( ) Other - Please describe: _____

47) What is the FULL-TIME rate for 5-year-olds? Please enter only one: the hourly, daily, weekly, biweekly, OR monthly rate.

Logic: Hidden unless: #32 Question "Do you offer FULL-TIME care?" is one of the following answers ("Yes")

Rate: _____

Logic: Hidden unless: #32 Question "Do you offer FULL-TIME care?" is one of the following answers ("Yes")

This rate is charged:

( ) Hourly

( ) Daily

( ) Weekly

( ) Every Two Weeks

( ) Monthly

( ) Other - Please describe: _____

48) What is the FULL-TIME rate for SCHOOL-AGE children (6 years and older)? Please enter only one: the hourly, daily, weekly, biweekly, OR monthly rate.

Logic: Hidden unless: #32 Question "Do you offer FULL-TIME care?" is one of the following answers ("Yes")

Rate: _____

Logic: Hidden unless: #32 Question "Do you offer FULL-TIME care?" is one of the following answers ("Yes")

This rate is charged:

( ) Hourly

( ) Daily

( ) Weekly

( ) Every Two Weeks

( ) Monthly

( ) Other - Please describe: _____

49) What is the PART-TIME rate for INFANTS (birth to 18 months old)? Please enter only one: the hourly, daily, weekly, biweekly, OR monthly rate.

Logic: Hidden unless: #34 Question "Do you offer PART-TIME care?" is one of the following answers ("Yes")

Rate: _____

Logic: Hidden unless: #34 Question "Do you offer PART-TIME care?" is one of the following answers ("Yes")

This rate is charged:

( ) Hourly

( ) Daily

( ) Weekly

( ) Every Two Weeks

( ) Monthly

( ) Other - Please describe: _____

50) What is the PART-TIME rate for TODDLERS (18 months old up to 24 months old)? Please enter only one: the hourly, daily, weekly, biweekly, OR monthly rate.

Logic: Hidden unless: #34 Question "Do you offer PART-TIME care?" is one of the following answers ("Yes")

Rate: _____

Logic: Hidden unless: #34 Question "Do you offer PART-TIME care?" is one of the following answers ("Yes")

This rate is charged:

( ) Hourly

( ) Daily

( ) Weekly

( ) Every Two Weeks

( ) Monthly

( ) Other - Please describe: _____

51) What is the PART-TIME rate for INFANT/TODDLER (birth up to 24 months old)? Please enter only one: the hourly, daily, weekly, biweekly, OR monthly rate.

Logic: Hidden unless: #34 Question "Do you offer PART-TIME care?" is one of the following answers ("Yes")

Rate: _____

Logic: Hidden unless: #34 Question "Do you offer PART-TIME care?" is one of the following answers ("Yes")

This rate is charged:

( ) Hourly

( ) Daily

( ) Weekly

( ) Every Two Weeks

( ) Monthly

( ) Other - Please describe: _____

52) What is the PART-TIME rate for 2-year-olds? Please enter only one: the hourly, daily, weekly, biweekly, OR monthly rate.

Logic: Hidden unless: #34 Question "Do you offer PART-TIME care?" is one of the following answers ("Yes")

Rate: _____

Logic: Hidden unless: #34 Question "Do you offer PART-TIME care?" is one of the following answers ("Yes")

This rate is charged:

( ) Hourly

( ) Daily

( ) Weekly

( ) Every Two Weeks

( ) Monthly

( ) Other - Please describe: _____

53) What is the PART-TIME rate for 3-year-olds? Please enter only one: the hourly, daily, weekly, biweekly, OR monthly rate.

Logic: Hidden unless: #34 Question "Do you offer PART-TIME care?" is one of the following answers ("Yes")

Rate: _____

Logic: Hidden unless: #34 Question "Do you offer PART-TIME care?" is one of the following answers ("Yes")

This rate is charged:

( ) Hourly

( ) Daily

( ) Weekly

( ) Every Two Weeks

( ) Monthly

( ) Other - Please describe: _____

54) What is the PART-TIME rate for 4-year-olds? Please enter only one: the hourly, daily, weekly, biweekly, OR monthly rate.

Logic: Hidden unless: #34 Question "Do you offer PART-TIME care?" is one of the following answers ("Yes")

Rate: _____

Logic: Hidden unless: #34 Question "Do you offer PART-TIME care?" is one of the following answers ("Yes")

This rate is charged:

( ) Hourly

( ) Daily

( ) Weekly

( ) Every Two Weeks

( ) Monthly

( ) Other - Please describe: _____

55) What is the PART-TIME rate for 5-year-olds? Please enter only one: the hourly, daily, weekly, biweekly, OR monthly rate.

Logic: Hidden unless: #34 Question "Do you offer PART-TIME care?" is one of the following answers ("Yes")

Rate: _____

Logic: Hidden unless: #34 Question "Do you offer PART-TIME care?" is one of the following answers ("Yes")

This rate is charged:

( ) Hourly

( ) Daily

( ) Weekly

( ) Every Two Weeks

( ) Monthly

( ) Other - Please describe: _____

56) What is the PART-TIME rate for SCHOOL-AGE children (6 years and older)? Please enter only one: the hourly, daily, weekly, biweekly, OR monthly rate.

Logic: Hidden unless: #34 Question "Do you offer PART-TIME care?" is one of the following answers ("Yes")

Rate: _____

Logic: Hidden unless: #34 Question "Do you offer PART-TIME care?" is one of the following answers ("Yes")

This rate is charged:

( ) Hourly

( ) Daily

( ) Weekly

( ) Every Two Weeks

( ) Monthly

( ) Other - Please describe: _____

Maryland Market Rate and Cost of Care Survey - Additional Fees

Logic: Show/hide trigger exists.

57) If you provide care during non-traditional hours, do you charge more for providing care during those non-traditional hours (before 7:00 AM, after 6:00 PM, overnight, or on weekends)? *

( ) Yes

( ) No

Logic: Hidden unless: #57 Question "If you provide care during non-traditional hours, do you charge more for providing care during those non-traditional hours (before 7:00 AM, after 6:00 PM, overnight, or on weekends)? " is one of the following answers ("Yes")

58) How are rates determined for non-traditional hour care (before 7:00 AM, after 6:00 PM, overnight, or on weekends)? _____

_____

Logic: Show/hide trigger exists.

59) Does your program have a registration fee?*

( ) Yes

( ) No

Logic: Hidden unless: #59 Question "Does your program have a registration fee?" is one of the following answers ("Yes")

60) How often is the registration fee collected?

[ ] Annually

[ ] Beginning of school year

[ ] Once, upon enrollment

[ ] Upon each enrollment/ re-enrollment

61) Do you charge special fees for any of the following in addition to your base rate?

Fees:

[ ] Food/ Meal Fee

[ ] Transportation Fee

[ ] Other Fees (Specify): _____

Amount Charged (if none, enter 0):

Food/ Meal Fee: _____

Transportation Fee: _____

Other Fees: _____

62) Is there anything else you would like to share about your rates?

_____

_____

Maryland Rate and Cost of Care Survey - Revenue

63) Which of the following sources of revenue does this program/ site receive? (Select all that apply.)

[ ] Private parent/ family tuition

[ ] Reimbursement from the Child Care Scholarship (CCS) Program

[ ] Sliding-fee co-payments

[ ] Head Start/ Early Head Start/ Tribal Head Start

[ ] Prekindergarten expansion grant

[ ] USDA food program (Child and Adult Care Food Program (CACFP), School Nutrition Program)

[ ] Maryland State Department of Education Grant Funding

[ ] Montgomery County Working Parent Assistance Program

[ ] Other Early Learning Funding

[ ] Donations

[ ] Other - Write In: _____

64) Of the revenue sources selected, which is the LARGEST source of revenue for this program/ site? (Select one)

( ) Private parent/ family tuition

( ) Reimbursement from the Child Care Scholarship (CCS) Program

( ) Sliding-fee co-payments

( ) Head Start/ Early Head Start/ Tribal Head Start

( ) Prekindergarten expansion grant

( ) USDA food program (Child and Adult Care Food Program (CACFP), School Nutrition Program)

( ) Maryland State Department of Education Grant Funding

( ) Montgomery County Working Parent Assistance Program

( ) Other Early Learning Funding

( ) Donations

( ) Other - Write In: _____

Maryland Rate and Cost of Care Survey - Scholarship Program

Page exit logic: Skip / Disqualify Logic

IF: #6 Question "From the list below, please select the option that best describes the type of care you provide: " is one of the following answers ("Family child care home","Large family child care home") **THEN:** Jump to page 12 - Maryland Rate and Cost of Care Survey - Staffing, Wages, and Benefits - Family/ Large Family Child Care

Logic: Show/hide trigger exists.

65) Do you participate in the Child Care Scholarship Program?*

( ) Yes

( ) No

Logic: Hidden unless: #65 Question "Do you participate in the Child Care Scholarship Program?" is one of the following answers ("Yes")

66) How many children who are currently enrolled at this program/ site receive child care subsidy through the Child Care Scholarship (subsidy) Program?_____

67) If the subsidy payments plus the parent co-pay are not enough to cover your tuition rate, do you charge parents the difference?

( ) Yes

( ) No

68) What are the barriers, or challenges, if any, to participating in the Child Care Scholarship Program? (Select all that apply.)

[ ] Reimbursement rates too low

[ ] Delays in receiving reimbursement

[ ] Not enough families qualify/ Not enough demand

[ ] Don't know enough about the program

[ ] Program is confusing

[ ] Communication from state and/or state partners is poor

[ ] Don't have the time

[ ] Don't have the resources

[ ] Issues receiving co-pays from parents/ families

[ ] Issues administering co-pays to parents/ families

[ ] Need more information about how to enroll in the program

[ ] Paperwork is too difficult

[ ] I do not have challenges or experience barriers with the program

[ ] Other - Write In: _____

Maryland Rate and Cost of Care Survey - Staffing and Wages, Centers/ Letter of Compliance Facility

69) Which of the following is closest to the average hourly wage/ salary before taxes for a full-time teacher?

Hourly Wage/ Salary:

( ) Less than $15 per hour (Less than $31,200 annually)

( ) $15 to $16/hour ($31,200 to $33,280 annually)

( ) $16 to $17/hour ($33,280 to $35,360 annually)

( ) $17 to $18/hour ($35,360 to $37,440 annually)

( ) $18 to $19/hour ($37,440 to $39,520 annually)

( ) $19 to $20/hour ($39,520 to $41,600 annually)

( ) $20 to $21/hour ($41,600 to $43,680 annually)

( ) $21 to $22/hour ($43,680 to $45,760 annually)

( ) $22 to $23/hour ($45,760 to $47,840 annually)

( ) $23 to $24/hour ($47,840 to $49,920 annually)

( ) $24 to $25/hour ($49,920 to $52,000 annually)

( ) $25 to $26/hour ($52,000 to $54,080 annually)

( ) $26 to $27/hour ($54,080 to $56,160 annually)

( ) $27 to $28/hour ($56,160 to $58,240 annually)

( ) $28 to $29/hour ($58,240 to $60,320 annually)

( ) More than $29/hour ($60,320 and above)

Comments: _____

70) Which of the following is closest to the average hourly wage/ salary before taxes for a full-time assistant teacher?

Hourly Wage/ Salary:

( ) Less than $15 per hour (Less than $31,200 annually)

( ) $15 to $16/hour ($31,200 to $33,280 annually)

( ) $16 to $17/hour ($33,280 to $35,360 annually)

( ) $17 to $18/hour ($35,360 to $37,440 annually)

( ) $18 to $19/hour ($37,440 to $39,520 annually)

( ) $19 to $20/hour ($39,520 to $41,600 annually)

( ) $20 to $21/hour ($41,600 to $43,680 annually)

( ) $21 to $22/hour ($43,680 to $45,760 annually)

( ) $22 to $23/hour ($45,760 to $47,840 annually)

( ) $23 to $24/hour ($47,840 to $49,920 annually)

( ) $24 to $25/hour ($49,920 to $52,000 annually)

( ) $25 to $26/hour ($52,000 to $54,080 annually)

( ) $26 to $27/hour ($54,080 to $56,160 annually)

( ) $27 to $28/hour ($56,160 to $58,240 annually)

( ) $28 to $29/hour ($58,240 to $60,320 annually)

( ) More than $29/hour ($60,320 and above)

Comments: _____

71) Which of the following is closest to the average hourly wage/ salary before taxes for a full-time teaching aide?

Hourly Wage/ Salary:

( ) Less than $15 per hour (Less than $31,200 annually)

( ) $15 to $16/hour ($31,200 to $33,280 annually)

( ) $16 to $17/hour ($33,280 to $35,360 annually)

( ) $17 to $18/hour ($35,360 to $37,440 annually)

( ) $18 to $19/hour ($37,440 to $39,520 annually)

( ) $19 to $20/hour ($39,520 to $41,600 annually)

( ) $20 to $21/hour ($41,600 to $43,680 annually)

( ) $21 to $22/hour ($43,680 to $45,760 annually)

( ) $22 to $23/hour ($45,760 to $47,840 annually)

( ) $23 to $24/hour ($47,840 to $49,920 annually)

( ) $24 to $25/hour ($49,920 to $52,000 annually)

( ) $25 to $26/hour ($52,000 to $54,080 annually)

( ) $26 to $27/hour ($54,080 to $56,160 annually)

( ) $27 to $28/hour ($56,160 to $58,240 annually)

( ) $28 to $29/hour ($58,240 to $60,320 annually)

( ) More than $29/hour ($60,320 and above)

Comments: _____

Logic: Hidden unless: #12 Question "Do you participate in Maryland EXCELS?" is one of the following answers ("Yes")

72) If you are participating in Maryland EXCELS, do you have increased levels of compensation for the Teacher position, at levels 2-5? If yes, please share an approximate hourly wage/ salary for each level, by position.

Wage/Salary for Teacher Position - EXCELS

	Level 2	**Level 3**	**Level 4**	**Level 5**
Less than $15 per hour (Less than $31,200 annually)	[ ]	[ ]	[ ]	[ ]
$15 to $16/hour ($31,200 to $33,280 annually)	[ ]	[ ]	[ ]	[ ]

$16 to $17/hour ($33,280 to $35,360 annually)	[ ]	[ ]	[ ]	[ ]
$17 to $18/hour ($35,360 to $37,440 annually)	[ ]	[ ]	[ ]	[ ]
$18 to $19/hour ($37,440 to $39,520 annually)	[ ]	[ ]	[ ]	[ ]
$19 to $20/hour ($39,520 to $41,600 annually)	[ ]	[ ]	[ ]	[ ]
$20 to $21/hour ($41,600 to $43,680 annually)	[ ]	[ ]	[ ]	[ ]
$21 to $22/hour ($43,680 to $45,760 annually)	[ ]	[ ]	[ ]	[ ]
$22 to $23/hour ($45,760 to $47,840 annually)	[ ]	[ ]	[ ]	[ ]
$23 to $24/hour ($47,840 to $49,920 annually)	[ ]	[ ]	[ ]	[ ]
$24 to $25/hour ($49,920 to $52,000 annually)	[ ]	[ ]	[ ]	[ ]
$25 to $26/hour ($52,000 to $54,080 annually)	[ ]	[ ]	[ ]	[ ]
$26 to $27/hour ($54,080 to $56,160 annually)	[ ]	[ ]	[ ]	[ ]
$27 to $28/hour ($56,160 to $58,240 annually)	[ ]	[ ]	[ ]	[ ]
$28 to $29/hour ($58,240 to $60,320 annually)	[ ]	[ ]	[ ]	[ ]
More than $29/hour ($60,320 and above)	[ ]	[ ]	[ ]	[ ]

Comments: _____

Logic: Hidden unless: #12 Question "Do you participate in Maryland EXCELS?" is one of the following answers ("Yes")

73) If you are participating in Maryland EXCELS, do you have increased levels of compensation for the Teacher Assistant position, at levels 2-5? If yes, please share an approximate hourly wage/ salary for each level, by position.

Wage/Salary for Teacher Assistant Position – EXCELS

	Level 2	Level 3	Level 4	Level 5
Less than $15 per hour (Less than $31,200 annually)	[ ]	[ ]	[ ]	[ ]
$15 to $16/hour ($31,200 to $33,280 annually)	[ ]	[ ]	[ ]	[ ]
$16 to $17/hour ($33,280 to $35,360 annually)	[ ]	[ ]	[ ]	[ ]
$17 to $18/hour ($35,360 to $37,440 annually)	[ ]	[ ]	[ ]	[ ]
$18 to $19/hour ($37,440 to $39,520 annually)	[ ]	[ ]	[ ]	[ ]
$19 to $20/hour ($39,520 to $41,600 annually)	[ ]	[ ]	[ ]	[ ]
$20 to $21/hour ($41,600 to $43,680 annually)	[ ]	[ ]	[ ]	[ ]
$21 to $22/hour ($43,680 to $45,760 annually)	[ ]	[ ]	[ ]	[ ]
$22 to $23/hour ($45,760 to $47,840 annually)	[ ]	[ ]	[ ]	[ ]
$23 to $24/hour ($47,840 to $49,920 annually)	[ ]	[ ]	[ ]	[ ]
$24 to $25/hour ($49,920 to $52,000 annually)	[ ]	[ ]	[ ]	[ ]
$25 to $26/hour ($52,000 to $54,080 annually)	[ ]	[ ]	[ ]	[ ]
$26 to $27/hour ($54,080 to $56,160 annually)	[ ]	[ ]	[ ]	[ ]
$27 to $28/hour ($56,160 to $58,240 annually)	[ ]	[ ]	[ ]	[ ]
$28 to $29/hour ($58,240 to $60,320 annually)	[ ]	[ ]	[ ]	[ ]
More than $29/hour ($60,320 and above)	[ ]	[ ]	[ ]	[ ]

Comments: _____

Logic: Hidden unless: #12 Question "Do you participate in Maryland EXCELS?" is one of the following answers ("Yes")

74) If you are participating in Maryland EXCELS, do you have increased levels of compensation for the Teacher Aide position, at levels 2-5? If yes, please share an approximate hourly wage/ salary for each level, by position.

Wage/Salary for Teacher Aide Position - EXCELS

	Level 2	**Level 3**	**Level 4**	**Level 5**
Less than $15 per hour (Less than $31,200 annually)	[ ]	[ ]	[ ]	[ ]
$15 to $16/hour ($31,200 to $33,280 annually)	[ ]	[ ]	[ ]	[ ]
$16 to $17/hour ($33,280 to $35,360 annually)	[ ]	[ ]	[ ]	[ ]
$17 to $18/hour ($35,360 to $37,440 annually)	[ ]	[ ]	[ ]	[ ]
$18 to $19/hour ($37,440 to $39,520 annually)	[ ]	[ ]	[ ]	[ ]
$19 to $20/hour ($39,520 to $41,600 annually)	[ ]	[ ]	[ ]	[ ]
$20 to $21/hour ($41,600 to $43,680 annually)	[ ]	[ ]	[ ]	[ ]
$21 to $22/hour ($43,680 to $45,760 annually)	[ ]	[ ]	[ ]	[ ]
$22 to $23/hour ($45,760 to $47,840 annually)	[ ]	[ ]	[ ]	[ ]
$23 to $24/hour ($47,840 to $49,920 annually)	[ ]	[ ]	[ ]	[ ]
$24 to $25/hour ($49,920 to $52,000 annually)	[ ]	[ ]	[ ]	[ ]
$25 to $26/hour ($52,000 to $54,080 annually)	[ ]	[ ]	[ ]	[ ]
$26 to $27/hour ($54,080 to $56,160 annually)	[ ]	[ ]	[ ]	[ ]
$27 to $28/hour ($56,160 to $58,240 annually)	[ ]	[ ]	[ ]	[ ]
$28 to $29/hour ($58,240 to $60,320 annually)	[ ]	[ ]	[ ]	[ ]
More than $29/hour ($60,320 and above)	[ ]	[ ]	[ ]	[ ]

Comments: _____

Logic: Hidden unless: #12 Question "Do you participate in Maryland EXCELS?" is one of the following answers ("Yes")

75) If you are participating in Maryland EXCELS, do you have increased levels of compensation for the Director position, at levels 2-5? If yes, please share an approximate hourly wage/ salary for each level, by position.

Wage/Salary for Director Position - EXCELS

	Level 2	**Level 3**	**Level 4**	**Level 5**
Less than $15 per hour (Less than $31,200 annually)	[ ]	[ ]	[ ]	[ ]
$15 to $16/hour ($31,200 to $33,280 annually)	[ ]	[ ]	[ ]	[ ]
$16 to $17/hour ($33,280 to $35,360 annually)	[ ]	[ ]	[ ]	[ ]
$17 to $18/hour ($35,360 to $37,440 annually)	[ ]	[ ]	[ ]	[ ]
$18 to $19/hour ($37,440 to $39,520 annually)	[ ]	[ ]	[ ]	[ ]
$19 to $20/hour ($39,520 to $41,600 annually)	[ ]	[ ]	[ ]	[ ]
$20 to $21/hour ($41,600 to $43,680 annually)	[ ]	[ ]	[ ]	[ ]
$21 to $22/hour ($43,680 to $45,760 annually)	[ ]	[ ]	[ ]	[ ]
$22 to $23/hour ($45,760 to $47,840 annually)	[ ]	[ ]	[ ]	[ ]
$23 to $24/hour ($47,840 to $49,920 annually)	[ ]	[ ]	[ ]	[ ]
$24 to $25/hour ($49,920 to $52,000 annually)	[ ]	[ ]	[ ]	[ ]
$25 to $26/hour ($52,000 to $54,080 annually)	[ ]	[ ]	[ ]	[ ]
$26 to $27/hour ($54,080 to $56,160 annually)	[ ]	[ ]	[ ]	[ ]
$27 to $28/hour ($56,160 to $58,240 annually)	[ ]	[ ]	[ ]	[ ]
$28 to $29/hour ($58,240 to $60,320 annually)	[ ]	[ ]	[ ]	[ ]

More than $29/hour ($60,320 and above)	[ ]	[ ]	[ ]	[ ]

Comments: _____

Logic: Hidden unless: #12 Question "Do you participate in Maryland EXCELS?" is one of the following answers ("Yes")

76) If you are participating in Maryland EXCELS, do the developmental assessment requirements at Level 5 have increased costs?*

( ) Yes

( ) No

Logic: Hidden unless: (#12 Question "Do you participate in Maryland EXCELS?" is one of the following answers ("Yes") AND #76 Question "If you are participating in Maryland EXCELS, do the developmental assessment requirements at Level 5 have increased costs?" is one of the following answers ("Yes"))

77) If yes, please describe the costs:

	Cost
Educational supplies for assessment	_____
Staff time to complete the assessment/ plan for services	_____

Maryland Rate and Cost of Care Survey - Benefits, Centers/ Letter of Compliance Facility

Page exit logic: Skip / Disqualify Logic

IF: #6 Question "From the list below, please select the option that best describes the type of care you provide: " is one of the following answers ("Child care center","Letter of Compliance Facility") **THEN:** Jump to page 13 - Maryland Rate and Cost of Care Survey - Additional Expenses

78) Which of the following benefits are offered to employees at this site? (Select all that apply.)

[ ] Health insurance

[ ] Dental insurance

[ ] Vision insurance

[ ] Retirement plan

[ ] Life insurance

[ ] Long-term care insurance

[ ] Paid sick days

[ ] Paid vacation days

[ ] Paid federal/state holidays

[ ] Paid professional development days

[ ] Employee Assistance Program (EAP) services

[ ] Stipend for training or coursework

[ ] Other - Write In: _____

[ ] None of the above

79) What is the average number of paid sick days an employee receives each year? _____

80) What is the average number of paid vacation days an employee receives each year? ___

81) What is the average number of paid professional development days an employee receives each year?_____

82) Is there anything else you would like to share about compensation and benefits?

_____

_____

Maryland Rate and Cost of Care Survey - Staffing, Wages, and Benefits - Family/ Large Family Child Care

Logic: Show/hide trigger exists.

83) Did you earn enough in your business in 2023 to pay yourself a salary?*

( ) Yes

( ) No

Logic: Hidden unless: #83 Question "Did you earn enough in your business in 2023 to pay yourself a salary?" is one of the following answers ("Yes")

84) Approximately how much were you able to pay yourself or have available to cover personal (not business) expenses every month? _____

Logic: Show/hide trigger exists.

85) For the last year that you filed taxes, did your child care business earn a profit after expenses?*

( ) Yes

( ) No

( ) I don't know

( ) Not applicable

Logic: Hidden unless: #85 Question "For the last year that you filed taxes, did your child care business earn a profit after expenses?" is one of the following answers ("Yes")

86) What year was this, and how much was your profit?

Year: _____ Profit: _____

87) Approximately how many hours per week do you spend directly caring for children (0 to 168 hours per week)? _____

88) Approximately how many additional hours per week, beyond what you spend directly caring for children, did you spend working on other tasks related to your child care business (including things like buying and preparing food, shopping for supplies, paperwork, billing/invoicing, talking with families, cleaning, etc.)? (Select only one.)

( ) I don't work additional hours outside of caring for children

( ) 1 to 5 hours

( ) 5 to 10 hours

( ) 10 to 15 hours

( ) 15 to 20 hours

( ) 20 to 25 hours

( ) 25 or more

Logic: Show/hide trigger exists.

89) Aside from yourself, what additional staff support do you have who regularly work at this program/site?

[ ] Paid adult(s) who work(s) with children

[ ] Unpaid adult(s) who work(s) with children

[ ] Paid adult(s) who do not work(s) with children

[ ] Unpaid adult(s) who do not work(s) with children

[ ] None of the above

Logic: Hidden unless: #89 Question "Aside from yourself, what additional staff support do you have who regularly work at this program/site?" is one of the following answers ("Paid adult(s) who work(s) with children","Unpaid adult(s) who work(s) with children","Paid adult(s) who do not work(s) with children","Unpaid adult(s) who do not work(s) with children")

90) In the spaces below, please indicate the number of adults working in the program, the average hours per week these adults work, and the average hourly rate you pay them.

	Number of adults	Average hours per week	Hourly wage (if paid)
Paid adult(s) who work(s) with children	_____	_____	_____
Unpaid adult(s) who work(s) with children	_____	_____	_____
Paid adult(s) who do not work(s) with children	_____	_____	_____
Unpaid adult(s) who do not work(s) with children	_____	_____	_____

Maryland Rate and Cost of Care Survey - Additional Expenses

91) Has your program experienced any of the following in the past six months?

	Yes	No	N/A
I had to raise my tuition	( )	( )	( )
Lower than usual enrollment	( )	( )	( )
Multiple families more than a month behind on paying tuition/fees	( )	( )	( )
Staff layoffs	( )	( )	( )
Staff cuts in salaries, benefits or hours	( )	( )	( )
Staff departures	( )	( )	( )
Reductions in the number of hours or the number of days my program operates	( )	( )	( )
Spending reductions on equipment, materials, and/or professional development for staff	( )	( )	( )

92) Please estimate the approximate MONTHLY amount for the following expenses at this site.

Rent/ lease/ mortgage: _____

Supplies and materials: _____

Equipment: _____

Food: _____

Utilities: _____

Transportation: _____

[FCC/ Large FCC only] What is the square footage of your home?:
_____

[FCC/ Large FCC only] What square footage is used for your child care business?:
_____

Maryland Rate and Cost of Care Survey - Special Populations

Logic: Show/hide trigger exists.

93) Do you provide care for children and families experiencing any of the following circumstances? (Please select all that apply.)

[ ] Children learning more than one language

[ ] Children with particular needs related to delays, disabilities, or medical conditions

[ ] Children involved in child welfare system or at risk of abuse or neglect

[ ] Children who are experiencing homelessness/ who are unhoused (those who lack a fixed, regular, and adequate nighttime residence, including children sharing housing due to loss of housing, living in motels or campgrounds, living in emergency or transitional shelters, or living in places unfit for human habitation such as cars, public spaces, or abandoned buildings).

[ ] Families who need care during non-traditional hours (at least one hour before 7:00 AM, after 6:00 PM, overnight, or on weekends) or who have schedules that vary from week to week or day to day

[ ] None of the above

Logic: Hidden unless: #93 Question "Do you provide care for children and families experiencing any of the following circumstances? (Please select all that apply.)" is one of the following answers ("Children learning more than one language")

94) What additional costs, if any, does your program incur when caring for children learning more than one language? Please describe:_____

Logic: Hidden unless: #93 Question "Do you provide care for children and families experiencing any of the following circumstances? (Please select all that apply.)" is one of the following answers ("Children with particular needs related to delays, disabilities, or medical conditions")

95) What additional costs, if any, does your program incur when caring for children with particular needs related to delays, disabilities, or medical conditions? Please describe:
_____

Logic: Hidden unless: #93 Question "Do you provide care for children and families experiencing any of the following circumstances? (Please select all that apply.)" is one of the following answers ("Children involved in child welfare system or at risk of abuse or neglect")

96) What additional costs, if any, does your program incur when caring for children involved in the child welfare system or at risk of abuse or neglect? Please describe:
_____

Logic: Hidden unless: #93 Question "Do you provide care for children and families experiencing any of the following circumstances? (Please select all that apply.)" is one of the following answers ("Children who are experiencing homelessness/ who are unhoused (those who lack a fixed, regular, and adequate nighttime residence, including children sharing housing due to loss of housing, living in motels or campgrounds, living in emergency or transitional shelters, or living in places unfit for human habitation such as cars, public spaces, or abandoned buildings).")

97) What additional costs, if any, does your program incur when caring for children who are experiencing homelessness/ who are unhoused? Please describe:_____

Logic: Hidden unless: #93 Question "Do you provide care for children and families experiencing any of the following circumstances? (Please select all that apply.)" is one of the following answers ("Families who need care during non-traditional hours (at least one hour before 7:00 AM, after 6:00 PM, overnight, or on weekends) or who have schedules that vary from week to week or day to day")

98) What additional costs, if any, does your program incur when caring for families who need care during non-traditional hours (at least one hour before 7:00 AM, after 6:00 PM, overnight, or on weekends)? Please describe: _____

Thank You!

Logic: Hidden unless: #5 Question "What is your primary role at your early education or child care site?" is one of the following answers ("Teacher","Teacher Assistant","Teacher Aide")

Thank you for your interest in this survey. The intended audience for this survey does not include teachers or teaching staff.

Logic: Hidden unless: #5 Question "What is your primary role at your early education or child care site?" is one of the following answers ("Business Owner / Family Child Care Provider","Center Owner","Executive Director","Program Director / Site Director","Assistant Director","Finance / Accounting Staff","Manager","Assistant Manager","Supervisor","Other - Write In")

Thank you for taking the time to complete this survey.
